**Lampiran 1**

**KUESIONER**

## Identitas Peneliti

|  |  |
| --- | --- |
| Nama | : Lola Fransisca Dewi |
| NPM | : 173114117 |
| Fakultas | : Ekonomi |
| Program Studi | : Manajemen |
| Umur | : 22 Tahun |
| Jenis Kelamin | : Perempuan |
| Alamat | : Jl. Limau Manis Pasar 15 Dusun 6 Desa Medan Sinembah |
|  | Morawa |
| Judul Skripsi | :Kepemimpinan Yang Karismatik Dan Jiwa Berwirausaha Terhadap Keberhasilan Usaha (Studi Kasus Pada Usaha Mikro Kecil Menengah (UMKM) Di Desa Limau Manis Tanjung Morawa Deli Serdang) |

Saya adalah Mahasiswa Fakultas Ekonomi Universitas Muslim Nusantara Al-Washliyah Medan, saat ini sedang melakukan penelitian yang berjudul adalah Kepemimpinan Yang Karismatik Dan Jiwa Berwirausaha Terhadap Keberhasilan Usaha (Studi Kasus Pada Usaha Mikro Kecil Menengah (UMKM) Di Desa Limau Manis Tanjung Morawa Deli Serdang). Dengan ini saya mohon kesediaan saudara/I untuk mengisi daftar kuesioner. Informasi yang anda berikan hanya semata-mata untuk melengkapi data penelitian dalam rangka penyusunan skripsi. Untuk itu, istilah kuesioner ini dengan jawaban yang sebenar-benarnya. Atas kesediaan saudara/I, saya ucapkan terima kasih.

Medan, April 2021

**ANGKET PENELITIAN**

## II. Identitas Responden

Berilah Tanda ceklis pada kotak yang sesuai dengan identitas anda !

No. Responden

1. Jenis Kelamin Laki-laki

Perempuan

1. Umur 17-30 Tahun

31-44 Tahun

45-60 Tahun

1. Pendidikan SMP/SLTP

SMA/SLTA

S1

## III. Petunjuk Mengisi Kuesioner

1. Pilihlah jawaban paling tepat menurut anda.
2. Bacalah setiap pernyataan dengan seksama.
3. Isilah semua nomor dengan mimilih 1 diantara 10 alternatif jawaban dengan memberikan tanda (x) atau tanda (√) pada kolom yang sudah di sediakan.

Keterangan :

|  |  |
| --- | --- |
| STS | : Sangat Tidak Setuju |
| KS | : Kurang Setuju |
| TS | : Tidak Setuju |
| S | : Setuju |
| SS | : Sangat Setuju |

## IV. Daftar Pernyataan Kuesioner

**Kepemimpinan Yang Karismatik (X1)**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No** | **Pertanyaan** | **SS** | **S** | **RG** | **TS** | **STS** |
| **A. Para pengikutnya sangat yakin atas kebenaran yang disampaikan pemimpin** | | |  |  |  |  |
| 1. | Saya membeli produk tersebut karna mendapatkan informasi secara jelas mengenai produk dari UMKM melalui media social |  |  |  |  |  |
| 2. | Edukasi yang disampaikan pemimpinnya kepada saya mengenai UMKM tersampaikan dengan baik. |  |  |  |  |  |
| **B. Para pengikutnya menerima apapun yang disampaikan dan dilakukan pemimpin tanpa bertanya** | | |  |  |  |  |
| 3. | Saya selalu mendengarkan apapun yang diberitahukan kepala pimpinan |  |  |  |  |  |
| 4. | Saya percaya apa yang diarahkan pimpinan adalah benar adanya |  |  |  |  |  |
| **C. Para pengikutnya sangat menyayangi** | | | | | | |
| 5 | Saya ramah tamah terhadap konsumen yang lainnya |  |  |  |  |  |
| **D. Para pengikutnya memiliki kesadaran dalam mengikuti perintah pemimpin** | | | | | | |
| 6. | Saya percaya apa yang di bilang pimpinan akan mengembangkan Usaha Kecil sehingga sesuai dengan kebutuhan konsumen dan perkembangan jaman |  |  |  |  |  |
| **E. Pemimpin dalam upaya mencapai misi organisasi secara emosional**  **melibatkan para pengikutnya** | | | | | | |
| 7 | Pemimpin turut membangun usaha melalui tanggung jawab sosial UMKM |  |  |  |  |  |
| **F. Pemimpin berusaha agar para pengikutnya mencapai kinerja yang tinggi** | | |  |  |  |  |
| 8 | Pemimpin membantu wirausahawan dalam menjalankan usaha |  |  |  |  |  |
| **G. Para pengikutnya percaya bahwa pemimpin akan mampu mencapai visi dengan**  **misi organisasinya** | | | | | | |
| 9. | Saya percaya bahwa para pengusaha akan maju dengan diberi arahan kepada kepala cabang |  |  |  |  |  |
| 10. | Saya percaya bahwa kepala cabang usaha memberikan arahan kepada konsumen nya agar usaha konsumen nya berkembang pesat |  |  |  |  |  |

**Jiwa Kewirausahaan (X2)**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No** | **Pertanyaan** | **SS** | **S** | **RG** | **TS** | **STS** |
| **A. Motivasi berprestasi** | | | | | | |
| 1. | Saya selalu termotivasi untuk memajukan usaha yang sudah di jalaani |  |  |  |  |  |
| **B. Letak kendali** | | | | | | |
| 2. | Saya selalu mencoba untuk mengendalikan setiap keadaan yang ada saat menjalani usaha |  |  |  |  |  |
| **C. Percaya diri** | | | | | | |
| 3. | Saya sangat percaya diri dengan usaha yang saya jalani sekarang |  |  |  |  |  |
| 4 | Saya percaya bahwa usaha yang saya jalani sekarang akan berkembang dengan baik |  |  |  |  |  |
| **D. Kepedulian** | | | | | | |
| 5. | Saya perduli dengan masukan dan arahan yang diberikan para wirausahawan- wirausawan lainnya |  |  |  |  |  |
| **E. Inovasi** | | | | | | |
| 6. | Saya selalu berinovasi untuk menjalankan usaha yang saya jalani saat ini |  |  |  |  |  |
| 7 | Saya maupun konsumen saya dapat berinovasi dalam menjalankan usahanya |  |  |  |  |  |
| **F. Bertindak proaktif** | | | | | | |
| 8. | Saya selalu aktif mencari ide – ide baru untuk memajukan usaha yang saya jalani |  |  |  |  |  |
| **G. Mengambil Resiko** | | | | | | |
| 9 | Saya siap menanggung resiko atas apa yang sudah saya jalani dengan usaha ini |  |  |  |  |  |
| 10 | Resiko yang menghampiri dalam berwirausaha saya anggap sebagai sesuatu yang menantang untuk dapat lebih maju lagi |  |  |  |  |  |

**Keberhasilan Usaha (Y)**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No** | **Pertanyaan** | **SS** | **S** | **RG** | **TS** | **STS** |
| **A. Meningkatkan omzet** | | | | | | |
| 1. | Saya selalu berusaha menjadi pengusaha yang sukses agar omzet semakin meningkat |  |  |  |  |  |
| 2. | Saya mencoba untuk menciptakan hal-hal baru agar omzet tercapai |  |  |  |  |  |
| 3. | Saya berambisi untuk memajukan usaha untuk mendapatkan omzet yang di dapat |  |  |  |  |  |
| **B. Bertambahnya jumlah karyawan** | | | | | | |
| 4. | Saya selalu mencoba untuk memberi peluang untuk para pengangguran |  |  |  |  |  |
| 5. | Saya menyesuaikan jumlah karyawan dengan usaha yang saya punya |  |  |  |  |  |
| 6. | Semakin besar tugas saya dalam berwirausaha, semaki besar tanggung jawab saya terima |  |  |  |  |  |
| **C. Meningkatnya volume penjualan** | | | | | | |
| 7. | Saya menaikan volume penjualan saat banyaknya permintaan yang diterima |  |  |  |  |  |
| 8. | Saya dan seluruh wirausahawan berusaha untuk meningkatkan volume penjualan |  |  |  |  |  |
| **D. Meningkatnya jumlah dan transaksi** | | | | | | |
| 9. | Saya mempromosikan usaha saya agar dapat meningkatkan jumlah transaksi |  |  |  |  |  |
| 10. | Usaha yang saya jalankan mengalami peningkatan penjualan setiap bulannya. |  |  |  |  |  |

**Lampiran 2 : Tabulasi Jawaban Responden**

**Tabulasi Jawaban Kuisioner Kepemimpinan Yang Karismatik (X)**

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **NO** | **Butir -Butir Pertanyaan** | | | | | | | | | | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | Total |
| 1 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 48 |
| 2 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 47 |
| 3 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 48 |
| 4 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 49 |
| 6 | 5 | 3 | 4 | 5 | 5 | 4 | 5 | 4 | 4 | 4 | 43 |
| 7 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 48 |
| 8 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 9 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 10 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 48 |
| 11 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 49 |
| 12 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 49 |
| 13 | 4 | 5 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 46 |
| 14 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 49 |
| 15 | 5 | 5 | 3 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 47 |
| 16 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 17 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 47 |
| 18 | 5 | 4 | 5 | 4 | 3 | 5 | 4 | 5 | 5 | 5 | 45 |
| 19 | 5 | 4 | 5 | 5 | 4 | 5 | 4 | 5 | 5 | 5 | 47 |
| 20 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 48 |
| 21 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 48 |
| 22 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 49 |
| 23 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 24 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 25 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 48 |
| 26 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 48 |
| 27 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 49 |
| 28 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 29 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 48 |
| 30 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 48 |
| 31 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 47 |
| 32 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 47 |
| 33 | 5 | 3 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 46 |
| 34 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 49 |
| 35 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 48 |
| 36 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 48 |
| 37 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 49 |
| 38 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 39 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 40 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 49 |
| 41 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 49 |
| 42 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 3 | 5 | 42 |
| 43 | 4 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 43 |
| 44 | 5 | 3 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 43 |
| 45 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 47 |
| 46 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 4 | 47 |
| 47 | 5 | 5 | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 46 |
| 48 | 5 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 47 |
| 49 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 48 |
| 50 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 46 |
| 51 | 5 | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 3 | 5 | 45 |
| 52 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 47 |
| 53 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 4 | 47 |
| 54 | 5 | 5 | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 46 |

**Tabulasi Jawaban Kuisioner Jiwa Berwirausaha (X2)**

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **NO** | **Butir- Butir Pertanyaan** | | | | | | | | | | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | Total |
| 1 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 47 |
| 2 | 5 | 4 | 5 | 4 | 3 | 5 | 4 | 5 | 5 | 5 | 45 |
| 3 | 5 | 4 | 5 | 5 | 4 | 5 | 4 | 5 | 5 | 5 | 47 |
| 4 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 48 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 48 |
| 6 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 49 |
| 7 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 8 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 9 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 48 |
| 10 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 48 |
| 11 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 48 |
| 12 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 48 |
| 13 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 49 |
| 14 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 15 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 16 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 48 |
| 17 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 48 |
| 18 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 49 |
| 19 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 20 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 48 |
| 21 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 48 |
| 22 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 47 |
| 23 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 49 |
| 24 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 49 |
| 25 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 3 | 5 | 42 |
| 26 | 4 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 43 |
| 27 | 5 | 3 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 43 |
| 28 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 47 |
| 29 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 4 | 47 |
| 30 | 5 | 5 | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 46 |
| 31 | 5 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 47 |
| 32 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 48 |
| 33 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 46 |
| 34 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 35 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 47 |
| 36 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 48 |
| 37 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 38 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 49 |
| 39 | 5 | 3 | 4 | 5 | 5 | 4 | 5 | 4 | 4 | 4 | 43 |
| 40 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 41 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 42 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 43 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 48 |
| 44 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 45 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 48 |
| 46 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 48 |
| 47 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 47 |
| 48 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 47 |
| 49 | 5 | 3 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 46 |
| 50 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 49 |
| 51 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 48 |
| 52 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 48 |
| 53 | 4 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 43 |
| 54 | 5 | 3 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 43 |

**Tabulasi Jawaban Kuisioner Keberhasilan Usaha (Y)**

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **NO** | **Butir -Butir Pertanyaan** | | | | | | | | | | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | Total |
| 1 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 48 |
| 2 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 48 |
| 3 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 47 |
| 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 49 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 49 |
| 6 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 3 | 5 | 42 |
| 7 | 4 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 43 |
| 8 | 5 | 3 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 43 |
| 9 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 47 |
| 10 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 4 | 47 |
| 11 | 5 | 5 | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 46 |
| 12 | 5 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 47 |
| 13 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 48 |
| 14 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 46 |
| 15 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 16 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 47 |
| 17 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 48 |
| 18 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 19 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 49 |
| 20 | 5 | 3 | 4 | 5 | 5 | 4 | 5 | 4 | 4 | 4 | 43 |
| 21 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 47 |
| 22 | 5 | 3 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 46 |
| 23 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 49 |
| 24 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 48 |
| 25 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 48 |
| 26 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 49 |
| 27 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 28 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 29 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 48 |
| 30 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 48 |
| 31 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 47 |
| 32 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 47 |
| 33 | 5 | 3 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 46 |
| 34 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 49 |
| 35 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 48 |
| 36 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 48 |
| 37 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 49 |
| 38 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 39 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 40 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 48 |
| 41 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 48 |
| 42 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 48 |
| 43 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 49 |
| 44 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 45 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 46 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 48 |
| 47 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 48 |
| 48 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 49 |
| 49 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 50 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 48 |
| 51 | 5 | 3 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 46 |
| 52 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 49 |
| 53 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 47 |
| 54 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 4 | 47 |

**Lampiran 3 : Uji Validitas Dan Uji Realibilitas**

**1. Regresi Linear Berganda**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Coefficientsa** | | | | | | |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | |
| B | Std. Error | Beta |
| 1 | (Constant) | 49.828 | 9.332 |  | 5.340 | .000 | |
| Kepemimpinan Yang Karismatik | .197 | .133 | .100 | 1.723 | .473 | |
| Jiwa Berwirausaha | .141 | .126 | .156 | 2.226 | .266 | |
| a. Dependent Variable: Keberhasilan Usaha | | | | | | |

**2. Uji Validitas**

**Hasil Uji Validitas**

**Kepemimpinan Yang Karismatik**

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Correlations** | | | | | | | | | | | | |
|  | | X1.1 | X1.2 | X1.3 | X1.4 | X1.5 | X1.6 | X1.7 | X1.8 | X1.9 | X1.10 | Kepemimpinan Yang Karismatik |
| X1.1 | Pearson Correlation | 1 | .112 | .055 | .116 | .280 | .088 | .000 | .331 | .222 | -.111 | .448\* |
| Sig. (2-tailed) |  | .557 | .771 | .540 | .134 | .645 | 1.000 | .074 | .237 | .559 | .013 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1.2 | Pearson Correlation | .112 | 1 | -.124 | .150 | -.022 | .333 | .175 | .097 | .219 | .155 | .568\*\* |
| Sig. (2-tailed) | .557 |  | .514 | .430 | .907 | .072 | .356 | .609 | .246 | .414 | .001 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1.3 | Pearson Correlation | .055 | -.124 | 1 | -.202 | .222 | .304 | -.310 | .209 | -.247 | -.038 | .370\* |
| Sig. (2-tailed) | .771 | .514 |  | .285 | .239 | .102 | .095 | .269 | .189 | .840 | .368 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1.4 | Pearson Correlation | .116 | .150 | -.202 | 1 | .116 | -.013 | .391\* | .018 | .026 | .525\*\* | .509\*\* |
| Sig. (2-tailed) | .540 | .430 | .285 |  | .540 | .947 | .033 | .927 | .892 | .003 | .004 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1.5 | Pearson Correlation | .280 | -.022 | .222 | .116 | 1 | .088 | .000 | -.030 | -.044 | .222 | .361\* |
| Sig. (2-tailed) | .134 | .907 | .239 | .540 |  | .645 | 1.000 | .875 | .815 | .239 | .050 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1.6 | Pearson Correlation | .088 | .333 | .304 | -.013 | .088 | 1 | .049 | .211 | .166 | .122 | .526\*\* |
| Sig. (2-tailed) | .645 | .072 | .102 | .947 | .645 |  | .797 | .263 | .381 | .522 | .003 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1.7 | Pearson Correlation | .000 | .175 | -.310 | .391\* | .000 | .049 | 1 | -.067 | .025 | .155 | .367\* |
| Sig. (2-tailed) | 1.000 | .356 | .095 | .033 | 1.000 | .797 |  | .724 | .896 | .413 | .099 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1.8 | Pearson Correlation | .331 | .097 | .209 | .018 | -.030 | .211 | -.067 | 1 | .174 | -.042 | .452\* |
| Sig. (2-tailed) | .074 | .609 | .269 | .927 | .875 | .263 | .724 |  | .358 | .827 | .012 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1.9 | Pearson Correlation | .222 | .219 | -.247 | .026 | -.044 | .166 | .025 | .174 | 1 | -.154 | .403\* |
| Sig. (2-tailed) | .237 | .246 | .189 | .892 | .815 | .381 | .896 | .358 |  | .416 | .027 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1.10 | Pearson Correlation | -.111 | .155 | -.038 | .525\*\* | .222 | .122 | .155 | -.042 | -.154 | 1 | .441\* |
| Sig. (2-tailed) | .559 | .414 | .840 | .003 | .239 | .522 | .413 | .827 | .416 |  | .015 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Kepemimpinan Yang Karismatik | Pearson Correlation | .448\* | .568\*\* | .170 | .509\*\* | .361\* | .526\*\* | .307 | .452\* | .403\* | .441\* | 1 |
| Sig. (2-tailed) | .013 | .001 | .368 | .004 | .050 | .003 | .099 | .012 | .027 | .015 |  |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| \*. Correlation is significant at the 0.05 level (2-tailed). | | | | | | | | | | | | |
| \*\*. Correlation is significant at the 0.01 level (2-tailed). | | | | | | | | | | | | |

**Hasil Uji Validitas**

**Jiwa Berwirausaha**

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Correlations** | | | | | | | | | | | | |
|  | | X2.1 | X2.2 | X2.3 | X2.4 | X2.5 | X2.6 | X2.7 | X2.8 | X2.9 | X2.10 | Jiwa Berwirausaha |
| X2.1 | Pearson Correlation | 1 | .122 | .169 | .383\* | .069 | .288 | .094 | .681\*\* | .447\* | .200 | .685\*\* |
| Sig. (2-tailed) |  | .521 | .373 | .037 | .719 | .122 | .619 | .000 | .013 | .288 | .000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.2 | Pearson Correlation | .122 | 1 | -.287 | .237 | .234 | -.013 | .322 | -.013 | .344 | .065 | .544\*\* |
| Sig. (2-tailed) | .521 |  | .124 | .207 | .214 | .947 | .082 | .947 | .063 | .733 | .002 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.3 | Pearson Correlation | .169 | -.287 | 1 | -.133 | -.040 | .247 | -.390\* | .015 | .093 | .118 | .418\*\* |
| Sig. (2-tailed) | .373 | .124 |  | .482 | .832 | .188 | .033 | .935 | .623 | .534 | .534 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.4 | Pearson Correlation | .383\* | .237 | -.133 | 1 | .134 | -.013 | .322 | .179 | .028 | .716\*\* | .643\*\* |
| Sig. (2-tailed) | .037 | .207 | .482 |  | .482 | .947 | .082 | .345 | .883 | .000 | .000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.5 | Pearson Correlation | .069 | .234 | -.040 | .134 | 1 | -.050 | .073 | -.050 | -.221 | .128 | .380\* |
| Sig. (2-tailed) | .719 | .214 | .832 | .482 |  | .792 | .703 | .792 | .240 | .499 | .038 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.6 | Pearson Correlation | .288 | -.013 | .247 | -.013 | -.050 | 1 | -.069 | .135 | .180 | .049 | .371\* |
| Sig. (2-tailed) | .122 | .947 | .188 | .947 | .792 |  | .716 | .478 | .342 | .797 | .095 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.7 | Pearson Correlation | .094 | .322 | -.390\* | .322 | .073 | -.069 | 1 | .347 | -.191 | .177 | .381\* |
| Sig. (2-tailed) | .619 | .082 | .033 | .082 | .703 | .716 |  | .061 | .313 | .350 | .038 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.8 | Pearson Correlation | .681\*\* | -.013 | .015 | .179 | -.050 | .135 | .347 | 1 | .180 | .049 | .459\* |
| Sig. (2-tailed) | .000 | .947 | .935 | .345 | .792 | .478 | .061 |  | .342 | .797 | .011 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.9 | Pearson Correlation | .447\* | .344 | .093 | .028 | -.221 | .180 | -.191 | .180 | 1 | -.108 | .407\* |
| Sig. (2-tailed) | .013 | .063 | .623 | .883 | .240 | .342 | .313 | .342 |  | .571 | .026 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.10 | Pearson Correlation | .200 | .065 | .118 | .716\*\* | .128 | .049 | .177 | .049 | -.108 | 1 | .522\*\* |
| Sig. (2-tailed) | .288 | .733 | .534 | .000 | .499 | .797 | .350 | .797 | .571 |  | .003 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Jiwa Berwirausaha | Pearson Correlation | .685\*\* | .544\*\* | .118 | .643\*\* | .380\* | .311 | .381\* | .459\* | .407\* | .522\*\* | 1 |
| Sig. (2-tailed) | .000 | .002 | .534 | .000 | .038 | .095 | .038 | .011 | .026 | .003 |  |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| \*. Correlation is significant at the 0.05 level (2-tailed). | | | | | | | | | | | | |
| \*\*. Correlation is significant at the 0.01 level (2-tailed). | | | | | | | | | | | | |

**Hasil Uji Validitas**

**Keberhasilan Usaha**

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Correlations** | | | | | | | | | | | | |
|  | | Y.1 | Y.2 | Y.3 | Y.4 | Y.5 | Y.6 | T.7 | Y.8 | Y.9 | Y.10 | Keberhasilan Usaha |
| Y.1 | Pearson Correlation | 1 | .112 | .055 | .116 | .280 | .088 | .000 | .331 | .222 | -.111 | .448\* |
| Sig. (2-tailed) |  | .557 | .771 | .540 | .134 | .645 | 1.000 | .074 | .237 | .559 | .013 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Y.2 | Pearson Correlation | .112 | 1 | -.124 | .150 | -.022 | .333 | .175 | .097 | .219 | .155 | .568\*\* |
| Sig. (2-tailed) | .557 |  | .514 | .430 | .907 | .072 | .356 | .609 | .246 | .414 | .001 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Y.3 | Pearson Correlation | .055 | -.124 | 1 | -.202 | .222 | .304 | -.310 | .209 | -.247 | -.038 | .370\* |
| Sig. (2-tailed) | .771 | .514 |  | .285 | .239 | .102 | .095 | .269 | .189 | .840 | .368 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Y.4 | Pearson Correlation | .116 | .150 | -.202 | 1 | .116 | -.013 | .391\* | .018 | .026 | .525\*\* | .509\*\* |
| Sig. (2-tailed) | .540 | .430 | .285 |  | .540 | .947 | .033 | .927 | .892 | .003 | .004 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Y.5 | Pearson Correlation | .280 | -.022 | .222 | .116 | 1 | .088 | .000 | -.030 | -.044 | .222 | .361\* |
| Sig. (2-tailed) | .134 | .907 | .239 | .540 |  | .645 | 1.000 | .875 | .815 | .239 | .050 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Y.6 | Pearson Correlation | .088 | .333 | .304 | -.013 | .088 | 1 | .049 | .211 | .166 | .122 | .526\*\* |
| Sig. (2-tailed) | .645 | .072 | .102 | .947 | .645 |  | .797 | .263 | .381 | .522 | .003 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| T.7 | Pearson Correlation | .000 | .175 | -.310 | .391\* | .000 | .049 | 1 | -.067 | .025 | .155 | .387\*\* |
| Sig. (2-tailed) | 1.000 | .356 | .095 | .033 | 1.000 | .797 |  | .724 | .896 | .413 | .099 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Y.8 | Pearson Correlation | .331 | .097 | .209 | .018 | -.030 | .211 | -.067 | 1 | .174 | -.042 | .452\* |
| Sig. (2-tailed) | .074 | .609 | .269 | .927 | .875 | .263 | .724 |  | .358 | .827 | .012 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Y.9 | Pearson Correlation | .222 | .219 | -.247 | .026 | -.044 | .166 | .025 | .174 | 1 | -.154 | .403\* |
| Sig. (2-tailed) | .237 | .246 | .189 | .892 | .815 | .381 | .896 | .358 |  | .416 | .027 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Y.10 | Pearson Correlation | -.111 | .155 | -.038 | .525\*\* | .222 | .122 | .155 | -.042 | -.154 | 1 | .441\* |
| Sig. (2-tailed) | .559 | .414 | .840 | .003 | .239 | .522 | .413 | .827 | .416 |  | .015 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Keberhasilan Usaha | Pearson Correlation | .448\* | .568\*\* | .170 | .509\*\* | .361\* | .526\*\* | .307 | .452\* | .403\* | .441\* | 1 |
| Sig. (2-tailed) | .013 | .001 | .368 | .004 | .050 | .003 | .099 | .012 | .027 | .015 |  |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| \*. Correlation is significant at the 0.05 level (2-tailed). | | | | | | | | | | | | |
| \*\*. Correlation is significant at the 0.01 level (2-tailed). | | | | | | | | | | | | |

**3. Uji Reliabilitas**

Hasil Uji Reliabilitas kepemimpinan yang karismatik (X1)

|  |  |
| --- | --- |
| Reliability Statistics | |
| Cronbach's Alpha | N of Items |
| .641 | 10 |

Hasil Uji Reliabilitas Jiwa Berwirausaha (X2)

Reliability Statistics

|  |  |
| --- | --- |
| Cronbach's Alpha | N of Items |
| .662 | 10 |

Hasil Uji Reliabilitas Keberhasilan Usaha ( Y)

|  |  |
| --- | --- |
| Cronbach's Alpha | N of Items |
| .624 | .10 |

Reliability Statistics

**4. Hasil Uji T**

**Hasil t Uji Persial**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Coefficientsa** | | | | | | | | |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | T | Sig. | Collinearity Statistics | |
| B | Std. Error | Beta | Tolerance | VIF |
| 1 | (Constant) | 49.828 | 9.332 |  | 5.340 | .000 |  |  |
| Kepemimpinan Yang Karismatik | .197 | .133 | .100 | 1.723 | .473 | .979 | 1.022 |
| Jiwa Berwirausaha | .141 | .126 | .156 | 2.226 | .266 | .979 | 1.022 |
| a. Dependent Variable: Keberhasilan Usaha | | | | | | | | |

**5. Hasil Uji F**

**Uji Simultan (Uji F)**

**ANOVAa**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Model | | Sum of Squares | Df | Mean Square | F | Sig. |
| 1 | Regression | 6.765 | 2 | 3.383 | 4.036 | .362b |
| Residual | 166.494 | 51 | 3.265 |  |  |
| Total | 173.259 | 53 |  |  |  |
| a. Dependent Variable: Keberhasilan Usaha | | | | | | |
| b. Predictors: (Constant), Jiwa Berwirausaha, Kepemimpinan Yang Karismatik | | | | | | |

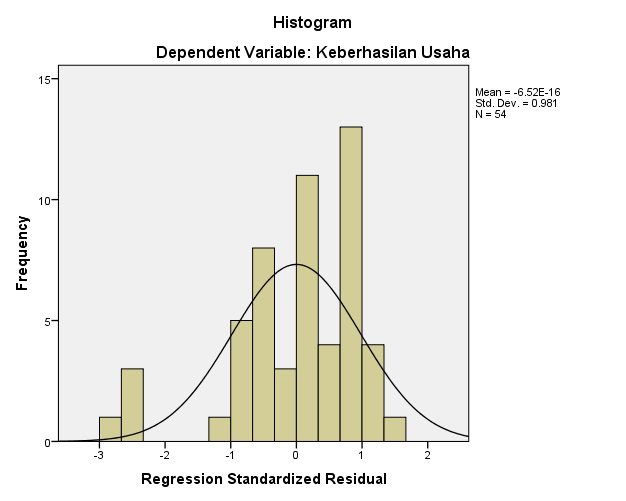
**6. Hasil Uji Determinasi R2**

**Uji Determinasi**

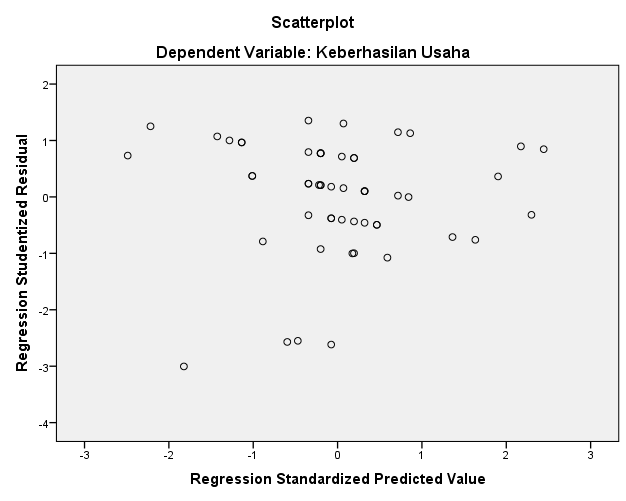
|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Model Summaryb** | | | | |
| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
| 1 | .198a | .039 | .001 | 1.80682 |
| a. Predictors: (Constant), Jiwa Berwirausaha, Kepemimpinan Yang Karismatik | | | | |
| b. Dependent Variable: Keberhasilan Usaha | | | | |

**7. Asumsi klasik**

**1. Uji Normalitas**

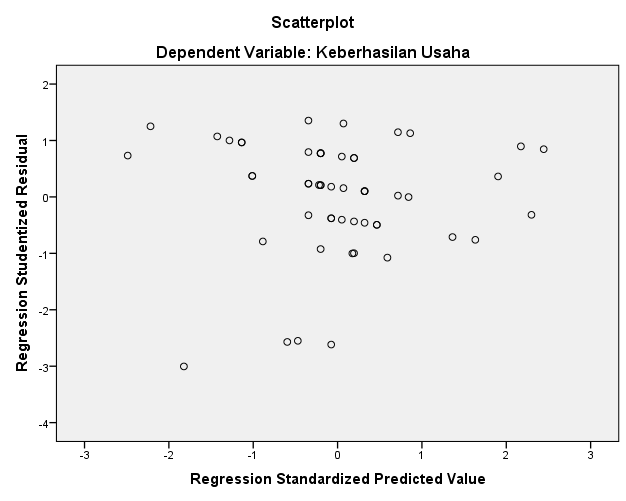


**2. Uji Multikolinearitas**



**3. Uji Heteroskedastisitas**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Coefficientsa** | | | | | | | | |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | Collinearity Statistics | |
| B | Std. Error | Beta | Tolerance | VIF |
| 1 | (Constant) | 49.828 | 9.332 |  | 5.340 | .000 |  |  |
| Kepemimpinan Yang Karismatik | .197 | .133 | .100 | 1.723 | .473 | .979 | 1.022 |
| Jiwa Berwirausaha | .141 | .126 | .156 | 2.226 | .266 | .979 | 1.022 |
| a. Dependent Variable: Keberhasilan Usaha | | | | | | | | |



**Lampiran 4 :**

**Distribusi Nilai rtabel**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Df=(N-2)** | **Tingkat signifikansi untuk uji satu arah** | | | | |
| **0,05** | **0,025** | **0,01** | **0,005** | **0,0005** |
| **Tingkat signifikansi untuk uji dua arah** | | | | |
| **0,1** | **0,05** | **0,02** | **0,01** | **0,0001** |
| 1 | 0.9877 | 0.9969 | 0.9995 | 0.9999 | 1.0000 |
| 2 | 0.9000 | 0.9500 | 0.9800 | 0.9900 | 0.9990 |
| 3 | 0.8054 | 0.8783 | 0.9343 | 0.9587 | 0.9911 |
| 4 | 0.7293 | 0.8114 | 0.8822 | 0.9172 | 0.9741 |
| 5 | 0.6694 | 0.7067 | 0.8329 | 0.8745 | 0.9505 |
| 6 | 0.6215 | 0.6664 | 0.7887 | 0.8343 | 0.9249 |
| 7 | 0.5822 | 0.6319 | 0.7498 | 0.7977 | 0.8983 |
| 8 | 0.5494 | 0.6021 | 0.7155 | 0.7646 | 0.8721 |
| 9 | 0.5214 | 0.5760 | 0.6851 | 0.7348 | 0.8470 |
| 10 | 0.4973 | 0.5529 | 0.6581 | 0.7079 | 0.8233 |
| 11 | 0.4762 | 0.5324 | 0.6339 | 0.6835 | 0.8010 |
| 12 | 0.4575 | 0.5140 | 0.6120 | 0.6614 | 0.7800 |
| 13 | 0.4409 | 0.4973 | 0.5923 | 0.6226 | 0.7604 |
| 14 | 0.4259 | 0.4821 | 0.5742 | 0.6055 | 0.7419 |
| 15 | 0.4124 | 0.4683 | 0.5577 | 0.5897 | 0.7247 |
| 16 | 0.4000 | 0.4555 | 0.5425 | 0.5751 | 0.7084 |
| 17 | 0.3887 | 0.4438 | 0.5285 | 0.5614 | 0.6932 |
| 18 | 0.3783 | 0.4329 | 0.5155 | 0.5487 | 0.6788 |
| 19 | 0.3687 | 0.4227 | 0.5034 | 0.5368 | 0.6652 |
| 20 | 0.3598 | 0.4227 | 0.4921 | 0.5256 | 0.6524 |
| 21 | 0.3515 | 0.4044 | 0.4815 | 0.5151 | 0.6402 |
| 22 | 0.3438 | 0.3961 | 0.4716 | 0.5052 | 0.6287 |
| 23 | 0.3365 | 0.3882 | 0.4622 | 0.4958 | 0.6178 |
| 24 | 0.3297 | 0.3809 | 0.4534 | 0.4928 | 0.6074 |
| 25 | 0.323 | 0.3739 | 0.4451 | 0.4869 | 0.5974 |
| 26 | 0.3172 | 0.3673 | 0.4372 | 0.4785 | 0.5880 |
| 27 | 0.3115 | 0.3673 | 0.4297 | 0.4705 | 0.5790 |
| 28 | 0.3061 | 0.361 | 0.4226 | 0.4629 | 0.5703 |
| 29 | 0.3009 | 0.3550 | 0.4158 | 0.4556 | 0.5620 |
| 30 | 0.2960 | 0.3494 | 0.4093 | 0.4487 | 0.5541 |

**Distribusi ttabel**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| Pr  Df | 0.25  0.50 | 0.10  0.20 | 0.05  0.10 | 0.025  0.050 | 0.01  0.02 | 0.005  0.010 | 0.001  0.002 |
| 41  42  43  44  45  46  47  48  49  50  51  52  53  54  55  56  57  58  59  60  61  62  63  64  65  66  67  68  69  70  71  72  73  74  75  76  77  78  79  80 | 0.68052  0.68038  0.68024  0.68011  0.67998  0.67986  0.67975  0.67964  0.67953  0.67943  0.67933  0.67924  0.67915  0.67906  0.67898  0.67890  0.67882  0.67874  0.67867  0.67860  0.67853  0.67847  0.67840  0.67834  0.67828  0.67823  0.67817  0.67811  0.67806  0.67801  0.67796  0.67791  0.67787  0.67782  0.67778  0.67773  0.67769  0.67765  0.67761  0.67757 | 1.30254  1.30204  1.30155  1.30109  1.30065  1.30023  1.29982  1.29944  1.29907  1.29871  1.29837  1.29805  1.29773  1.29743  1.29713  1.29685  1.29658  1.29632  1.29607  1.29582  1.29558  1.29536  1.29513  1.29492  1.29471  1.29451  1.29432  1.29413  1.29394  1.29376  1.29359  1.29342  1.29326  1.29310  1.29294  1.29279  1.29264  1.29250  1.29236  1.29222 | 1.68288  1.68195  1.68107  1.68023  1.67943  1.67866  1.67793  1.67722  1.67655  1.67591  1.67528  1.67469  1.67412  1.67356  1.67303  1.67252  1.67203  1.67155  1.67109  1.67065  1.67022  1.66980  1.66940  1.66901  1.66864  1.66827  1.66792  1.66757  1.66724  1.66691  1.66660  1.66629  1.66600  1.66571  1.66543  1.66515  1.66488  1.66462  1.66437  1.66412 | 2.01954  2.01808  2.01669  2.01537  2.01410  2.01290  2.01174  2.01063  2.00958  2.00856  2.00758  2.00665  2.00575  2.00488  2.00404  2.00324  2.00247  2.00172  2.00100  2.00030  1.99962  1.99897  1.99834  1.99773  1.99714  1.99656  1.99601  1.99547  1.99495  1.99444  1.99394  1.99346  1.99300  1.99254  1.99210  1.99167  1.99125  1.99085  1.99045  1.99006 | 2.42080  2.41847  2.41625  2.41413  2.41212  2.41019  2.40835  2.40658  2.40489  2.40327  2.40172  2.40022  2.39879  2.39741  2.39608  2.39480  2.39357  2.39238  2.39123  2.39012  2.38905  2.38801  2.38701  2.38604  2.38510  2.38419  2.38330  2.38245  2.38161  2.38081  2.38002  2.37926  2.37852  2.37780  2.37710  2.37642  2.37576  2.37511  2.37448  2.37387 | 2.70118  2.69807  2.69510  2.69228  2.68959  2.68701  2.68456  2.68220  2.67995  2.67779  2.67572  2.67373  2.67182  2.66998  2.66822  2.66651  2.66487  2.66329  2.66176  2.66028  2.65886  2.65748  2.65615  2.65485  2.65360  2.65239  2.65122  2.65008  2.64898  2.64790  2.64686  2.64585  2.64487  2.64391  2.64298  2.64208  2.64120  2.64034  2.63950  2.63869 | 3.30127  3.29595  3.29089  3.28607  3.28148  3.27710  3.27291  3.26891  3.26508  3.26141  3.25789  3.25451  3.25127  3.24815  3.24515  3.24226  3.23948  3.23680  3.23421  3.23171  3.22930  3.22696  3.22471  3.22253  3.22041  3.21837  3.21639  3.21446  3.21260  3.21079  3.20903  3.20733  3.20567  3.20406  3.20249  3.20096  3.19948  3.19804  3.19663  3.19526 |

**Distribusi ftabel**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Titik Persentase Distribusi F untuk Probabilita = 0,05** | | | | | | | | | | | | | | | |
| **df untuk**  **penyebut (N2)** | **df untuk pembilang (N1)** | | | | | | | | | | | | | | |
| **1** | **2** | **3** | **4** | **5** | **6** | **7** | **8** | **9** | **10** | **11** | **12** | **13** | **14** | **15** |
| **46** | 4.05 | 3.20 | 2.81 | 2.57 | 2.42 | 2.30 | 2.22 | 2.15 | 2.09 | 2.04 | 2.00 | 1.97 | 1.94 | 1.91 | 1.89 |
| **47** | 4.05 | 3.20 | 2.80 | 2.57 | 2.41 | 2.30 | 2.21 | 2.14 | 2.09 | 2.04 | 2.00 | 1.96 | 1.93 | 1.91 | 1.88 |
| **48** | 4.04 | 3.19 | 2.80 | 2.57 | 2.41 | 2.29 | 2.21 | 2.14 | 2.08 | 2.03 | 1.99 | 1.96 | 1.93 | 1.90 | 1.88 |
| **49** | 4.04 | 3.19 | 2.79 | 2.56 | 2.40 | 2.29 | 2.20 | 2.13 | 2.08 | 2.03 | 1.99 | 1.96 | 1.93 | 1.90 | 1.88 |
| **50** | 4.03 | 3.18 | 2.79 | 2.56 | 2.40 | 2.29 | 2.20 | 2.13 | 2.07 | 2.03 | 1.99 | 1.95 | 1.92 | 1.89 | 1.87 |
| **51** | 4.03 | 3.18 | 2.79 | 2.55 | 2.40 | 2.28 | 2.20 | 2.13 | 2.07 | 2.02 | 1.98 | 1.95 | 1.92 | 1.89 | 1.87 |
| **52** | 4.03 | 3.18 | 2.78 | 2.55 | 2.39 | 2.28 | 2.19 | 2.12 | 2.07 | 2.02 | 1.98 | 1.94 | 1.91 | 1.89 | 1.86 |
| **53** | 4.02 | 3.17 | 2.78 | 2.55 | 2.39 | 2.28 | 2.19 | 2.12 | 2.06 | 2.01 | 1.97 | 1.94 | 1.91 | 1.88 | 1.86 |
| **54** | 4.02 | 3.17 | 2.78 | 2.54 | 2.39 | 2.27 | 2.18 | 2.12 | 2.06 | 2.01 | 1.97 | 1.94 | 1.91 | 1.88 | 1.86 |
| **55** | 4.02 | 3.16 | 2.77 | 2.54 | 2.38 | 2.27 | 2.18 | 2.11 | 2.06 | 2.01 | 1.97 | 1.93 | 1.90 | 1.88 | 1.85 |
| **56** | 4.01 | 3.16 | 2.77 | 2.54 | 2.38 | 2.27 | 2.18 | 2.11 | 2.05 | 2.00 | 1.96 | 1.93 | 1.90 | 1.87 | 1.85 |
| **57** | 4.01 | 3.16 | 2.77 | 2.53 | 2.38 | 2.26 | 2.18 | 2.11 | 2.05 | 2.00 | 1.96 | 1.93 | 1.90 | 1.87 | 1.85 |
| **58** | 4.01 | 3.16 | 2.76 | 2.53 | 2.37 | 2.26 | 2.17 | 2.10 | 2.05 | 2.00 | 1.96 | 1.92 | 1.89 | 1.87 | 1.84 |
| **59** | 4.00 | 3.15 | 2.76 | 2.53 | 2.37 | 2.26 | 2.17 | 2.10 | 2.04 | 2.00 | 1.96 | 1.92 | 1.89 | 1.86 | 1.84 |
| **60** | 4.00 | 3.15 | 2.76 | 2.53 | 2.37 | 2.25 | 2.17 | 2.10 | 2.04 | 1.99 | 1.95 | 1.92 | 1.89 | 1.86 | 1.84 |
| **61** | 4.00 | 3.15 | 2.76 | 2.52 | 2.37 | 2.25 | 2.16 | 2.09 | 2.04 | 1.99 | 1.95 | 1.91 | 1.88 | 1.86 | 1.83 |
| **62** | 4.00 | 3.15 | 2.75 | 2.52 | 2.36 | 2.25 | 2.16 | 2.09 | 2.03 | 1.99 | 1.95 | 1.91 | 1.88 | 1.85 | 1.83 |
| **63** | 3.99 | 3.14 | 2.75 | 2.52 | 2.36 | 2.25 | 2.16 | 2.09 | 2.03 | 1.98 | 1.94 | 1.91 | 1.88 | 1.85 | 1.83 |
| **64** | 3.99 | 3.14 | 2.75 | 2.52 | 2.36 | 2.24 | 2.16 | 2.09 | 2.03 | 1.98 | 1.94 | 1.91 | 1.88 | 1.85 | 1.83 |
| **65** | 3.99 | 3.14 | 2.75 | 2.51 | 2.36 | 2.24 | 2.15 | 2.08 | 2.03 | 1.98 | 1.94 | 1.90 | 1.87 | 1.85 | 1.82 |
| **66** | 3.99 | 3.14 | 2.74 | 2.51 | 2.35 | 2.24 | 2.15 | 2.08 | 2.03 | 1.98 | 1.94 | 1.90 | 1.87 | 1.84 | 1.82 |
| **67** | 3.98 | 3.13 | 2.74 | 2.51 | 2.35 | 2.24 | 2.15 | 2.08 | 2.02 | 1.98 | 1.93 | 1.90 | 1.87 | 1.84 | 1.82 |
| **68** | 3.98 | 3.13 | 2.74 | 2.51 | 2.35 | 2.24 | 2.15 | 2.08 | 2.02 | 1.97 | 1.93 | 1.90 | 1.87 | 1.84 | 1.82 |
| **69** | 3.98 | 3.13 | 2.74 | 2.50 | 2.35 | 2.23 | 2.15 | 2.08 | 2.02 | 1.97 | 1.93 | 1.90 | 1.86 | 1.84 | 1.81 |
| **70** | 3.98 | 3.13 | 2.74 | 2.50 | 2.35 | 2.23 | 2.14 | 2.07 | 2.02 | 1.97 | 1.93 | 1.89 | 1.86 | 1.84 | 1.81 |
| **71** | 3.98 | 3.13 | 2.73 | 2.50 | 2.34 | 2.23 | 2.14 | 2.07 | 2.01 | 1.97 | 1.93 | 1.89 | 1.86 | 1.83 | 1.81 |
| **72** | 3.97 | 3.12 | 2.73 | 2.50 | 2.34 | 2.23 | 2.14 | 2.07 | 2.01 | 1.96 | 1.92 | 1.89 | 1.86 | 1.83 | 1.81 |
| **73** | 3.97 | 3.12 | 2.73 | 2.50 | 2.34 | 2.23 | 2.14 | 2.07 | 2.01 | 1.96 | 1.92 | 1.89 | 1.86 | 1.83 | 1.81 |
| **74** | 3.97 | 3.12 | 2.73 | 2.50 | 2.34 | 2.22 | 2.14 | 2.07 | 2.01 | 1.96 | 1.92 | 1.89 | 1.85 | 1.83 | 1.80 |
| **75** | 3.97 | 3.12 | 2.73 | 2.49 | 2.34 | 2.22 | 2.13 | 2.06 | 2.01 | 1.96 | 1.92 | 1.88 | 1.85 | 1.83 | 1.80 |
| **76** | 3.97 | 3.12 | 2.72 | 2.49 | 2.33 | 2.22 | 2.13 | 2.06 | 2.01 | 1.96 | 1.92 | 1.88 | 1.85 | 1.82 | 1.80 |
| **77** | 3.97 | 3.12 | 2.72 | 2.49 | 2.33 | 2.22 | 2.13 | 2.06 | 2.00 | 1.96 | 1.92 | 1.88 | 1.85 | 1.82 | 1.80 |
| **78** | 3.96 | **3**.11 | 2.72 | 2.49 | 2.33 | 2.22 | 2.13 | 2.06 | 2.00 | 1.95 | 1.91 | 1.88 | 1.85 | 1.82 | 1.80 |
| **79** | 3.96 | 3.11 | 2.72 | 2.49 | 2.33 | 2.22 | 2.13 | 2.06 | 2.00 | 1.95 | 1.91 | 1.88 | 1.85 | 1.82 | 1.79 |
| **80** | 3.96 | 3.11 | 2.72 | 2.49 | 2.33 | 2.21 | 2.13 | 2.06 | 2.00 | 1.95 | 1.91 | 1.88 | 1.84 | 1.82 | 1.79 |
| **81** | 3.96 | 3.11 | 2.72 | 2.48 | 2.33 | 2.21 | 2.12 | 2.05 | 2.00 | 1.95 | 1.91 | 1.87 | 1.84 | 1.82 | 1.79 |
| **82** | 3.96 | 3.11 | 2.72 | 2.48 | 2.33 | 2.21 | 2.12 | 2.05 | 2.00 | 1.95 | 1.91 | 1.87 | 1.84 | 1.81 | 1.79 |
| **83** | 3.96 | 3.11 | 2.71 | 2.48 | 2.32 | 2.21 | 2.12 | 2.05 | 1.99 | 1.95 | 1.91 | 1.87 | 1.84 | 1.81 | 1.79 |
| **84** | 3.95 | 3.11 | 2.71 | 2.48 | 2.32 | 2.21 | 2.12 | 2.05 | 1.99 | 1.95 | 1.90 | 1.87 | 1.84 | 1.81 | 1.79 |
| **85** | 3.95 | 3.10 | 2.71 | 2.48 | 2.32 | 2.21 | 2.12 | 2.05 | 1.99 | 1.94 | 1.90 | 1.87 | 1.84 | 1.81 | 1.79 |
| **86** | 3.95 | 3.10 | 2.71 | 2.48 | 2.32 | 2.21 | 2.12 | 2.05 | 1.99 | 1.94 | 1.90 | 1.87 | 1.84 | 1.81 | 1.78 |
| **87** | 3.95 | 3.10 | 2.71 | 2.48 | 2.32 | 2.20 | 2.12 | 2.05 | 1.99 | 1.94 | 1.90 | 1.87 | 1.83 | 1.81 | 1.78 |
| **88** | 3.95 | 3.10 | 2.71 | 2.48 | 2.32 | 2.20 | 2.12 | 2.05 | 1.99 | 1.94 | 1.90 | 1.86 | 1.83 | 1.81 | 1.78 |
| **89** | 3.95 | 3.10 | 2.71 | 2.47 | 2.32 | 2.20 | 2.11 | 2.04 | 1.99 | 1.94 | 1.90 | 1.86 | 1.83 | 1.80 | 1.78 |
| **90** | 3.95 | 3.10 | 2.71 | 2.47 | 2.32 | 2.20 | 2.11 | 2.04 | 1.99 | 1.94 | 1.90 | 1.86 | 1.83 | 1.80 | 1.78 |