**Lampiran**

**Tabulasi Data Variabel Peningkatan Penjualan (X)**

|  |  |  |
| --- | --- | --- |
| **No Responden** | **Nomor Item Peryataan** | **Total X** |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 1 | 5 | 4 | 3 | 4 | 2 | 4 | 5 | 5 | 4 | 3 | 39 |
| 2 | 5 | 5 | 4 | 2 | 3 | 4 | 3 | 4 | 5 | 4 | 39 |
| 3 | 2 | 4 | 4 | 5 | 4 | 4 | 3 | 4 | 4 | 3 | 37 |
| 4 | 2 | 5 | 3 | 4 | 3 | 5 | 4 | 4 | 3 | 2 | 35 |
| 5 | 5 | 4 | 4 | 4 | 4 | 3 | 5 | 5 | 3 | 4 | 41 |
| 6 | 2 | 4 | 5 | 4 | 2 | 4 | 3 | 4 | 5 | 4 | 37 |
| 7 | 4 | 3 | 4 | 4 | 3 | 2 | 3 | 5 | 4 | 3 | 35 |
| 8 | 5 | 4 | 4 | 4 | 4 | 3 | 5 | 4 | 5 | 3 | 41 |
| 9 | 2 | 3 | 4 | 5 | 2 | 5 | 4 | 4 | 3 | 4 | 36 |
| 10 | 5 | 5 | 4 | 4 | 3 | 4 | 4 | 3 | 5 | 4 | 41 |
| 11 | 4 | 4 | 4 | 4 | 3 | 2 | 5 | 5 | 4 | 4 | 39 |
| 12 | 5 | 4 | 4 | 4 | 3 | 2 | 4 | 5 | 3 | 4 | 38 |
| 13 | 2 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 3 | 5 | 41 |
| 14 | 5 | 2 | 4 | 4 | 4 | 5 | 4 | 3 | 5 | 4 | 40 |
| 15 | 5 | 4 | 4 | 5 | 2 | 4 | 5 | 2 | 2 | 4 | 37 |
| 16 | 2 | 2 | 4 | 4 | 4 | 5 | 4 | 3 | 4 | 4 | 36 |
| 17 | 5 | 3 | 4 | 4 | 2 | 5 | 5 | 4 | 2 | 4 | 38 |
| 18 | 2 | 2 | 5 | 5 | 4 | 4 | 3 | 2 | 5 | 4 | 36 |
| 19 | 5 | 4 | 3 | 4 | 5 | 4 | 4 | 2 | 2 | 4 | 37 |
| 20 | 4 | 4 | 2 | 4 | 2 | 4 | 2 | 4 | 4 | 5 | 35 |
| 21 | 5 | 4 | 3 | 5 | 4 | 5 | 4 | 2 | 4 | 4 | 40 |
| 22 | 4 | 4 | 4 | 4 | 2 | 5 | 4 | 2 | 5 | 4 | 38 |
| 23 | 5 | 5 | 4 | 4 | 5 | 2 | 4 | 3 | 2 | 4 | 38 |
| 24 | 5 | 4 | 4 | 5 | 2 | 3 | 4 | 4 | 5 | 5 | 41 |
| 25 | 5 | 4 | 4 | 4 | 5 | 5 | 2 | 3 | 2 | 4 | 38 |
| 26 | 4 | 4 | 4 | 5 | 4 | 3 | 2 | 4 | 5 | 4 | 39 |
| 27 | 5 | 4 | 3 | 4 | 2 | 4 | 4 | 2 | 5 | 5 | 38 |
| 28 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 2 | 2 | 4 | 38 |
| 29 | 5 | 4 | 2 | 4 | 2 | 5 | 4 | 3 | 5 | 5 | 39 |
| 30 | 5 | 4 | 3 | 2 | 4 | 4 | 2 | 4 | 2 | 4 | 34 |
| 31 | 5 | 2 | 4 | 2 | 2 | 2 | 4 | 2 | 4 | 5 | 32 |
| 32 | 5 | 4 | 2 | 5 | 4 | 4 | 4 | 3 | 4 | 2 | 37 |
| 33 | 4 | 4 | 4 | 5 | 4 | 2 | 2 | 2 | 5 | 5 | 37 |
| 34 | 4 | 4 | 4 | 2 | 4 | 5 | 2 | 2 | 5 | 2 | 34 |
|  | ∑X | 1281 |

**Tabulasi Data Variabel Peluang Kenaikan Jabatan (Y)**

|  |  |  |
| --- | --- | --- |
| **No Responden** | **Nomor Item Peryataan** | **Total Y** |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 1 | 5 | 4 | 3 | 2 | 5 | 4 | 5 | 3 | 2 | 5 | 38 |
| 2 | 4 | 4 | 3 | 5 | 4 | 3 | 4 | 4 | 3 | 4 | 38 |
| 3 | 4 | 3 | 2 | 3 | 5 | 4 | 3 | 4 | 3 | 4 | 35 |
| 4 | 3 | 4 | 2 | 5 | 4 | 5 | 2 | 4 | 4 | 4 | 37 |
| 5 | 3 | 4 | 2 | 4 | 5 | 3 | 4 | 3 | 3 | 4 | 35 |
| 6 | 5 | 3 | 4 | 3 | 3 | 5 | 3 | 3 | 4 | 4 | 37 |
| 7 | 4 | 3 | 4 | 5 | 4 | 3 | 4 | 2 | 4 | 4 | 37 |
| 8 | 5 | 4 | 3 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 42 |
| 9 | 5 | 3 | 4 | 3 | 4 | 2 | 2 | 2 | 4 | 4 | 33 |
| 10 | 3 | 5 | 4 | 5 | 5 | 3 | 5 | 5 | 2 | 5 | 42 |
| 11 | 5 | 4 | 3 | 4 | 4 | 5 | 4 | 2 | 4 | 4 | 39 |
| 12 | 4 | 5 | 3 | 5 | 3 | 4 | 5 | 3 | 2 | 5 | 39 |
| 13 | 5 | 4 | 3 | 2 | 5 | 5 | 4 | 4 | 4 | 5 | 41 |
| 14 | 4 | 5 | 3 | 5 | 3 | 4 | 2 | 2 | 5 | 4 | 37 |
| 15 | 5 | 3 | 4 | 2 | 5 | 2 | 5 | 5 | 3 | 4 | 38 |
| 16 | 5 | 3 | 4 | 4 | 3 | 5 | 4 | 3 | 4 | 4 | 39 |
| 17 | 3 | 5 | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 4 | 44 |
| 18 | 5 | 4 | 2 | 3 | 4 | 5 | 4 | 3 | 2 | 5 | 37 |
| 19 | 5 | 5 | 2 | 4 | 4 | 4 | 2 | 5 | 3 | 3 | 37 |
| 20 | 3 | 4 | 2 | 5 | 3 | 5 | 5 | 4 | 5 | 2 | 38 |
| 21 | 4 | 5 | 3 | 5 | 3 | 5 | 2 | 3 | 4 | 5 | 39 |
| 22 | 3 | 4 | 2 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 42 |
| 23 | 5 | 5 | 2 | 2 | 4 | 2 | 5 | 3 | 3 | 2 | 33 |
| 24 | 4 | 2 | 5 | 3 | 5 | 2 | 2 | 5 | 4 | 5 | 37 |
| 25 | 2 | 5 | 2 | 5 | 4 | 5 | 5 | 4 | 4 | 3 | 39 |
| 26 | 2 | 5 | 2 | 5 | 5 | 5 | 5 | 3 | 3 | 5 | 40 |
| 27 | 5 | 3 | 2 | 5 | 5 | 5 | 4 | 5 | 5 | 2 | 41 |
| 28 | 4 | 5 | 5 | 5 | 3 | 4 | 2 | 5 | 3 | 5 | 41 |
| 29 | 2 | 5 | 3 | 4 | 2 | 5 | 2 | 2 | 4 | 4 | 33 |
| 30 | 2 | 5 | 2 | 5 | 5 | 4 | 5 | 2 | 3 | 2 | 35 |
| 31 | 5 | 2 | 2 | 3 | 5 | 2 | 5 | 5 | 5 | 5 | 39 |
| 32 | 5 | 5 | 3 | 5 | 5 | 2 | 4 | 2 | 2 | 5 | 38 |
| 33 | 4 | 4 | 5 | 5 | 2 | 4 | 5 | 2 | 4 | 5 | 40 |
| 34 | 4 | 2 | 2 | 5 | 2 | 5 | 5 | 5 | 5 | 3 | 38 |
|  | ∑Y | 1298 |

**Jumlah Tabulasi Data Variabel X dan Y**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| NO | X | Y | X2 | Y2 | X . Y |
| 1 | 41 | 38 | 1681 | 1936 | 1804 |
| 2 | 41 | 38 | 1681 | 1764 | 1722 |
| 3 | 41 | 35 | 1681 | 1764 | 1722 |
| 4 | 41 | 37 | 1681 | 1764 | 1722 |
| 5 | 41 | 35 | 1681 | 1681 | 1681 |
| 6 | 40 | 37 | 1600 | 1681 | 1640 |
| 7 | 40 | 37 | 1600 | 1681 | 1640 |
| 8 | 40 | 42 | 1521 | 1600 | 1560 |
| 9 | 39 | 33 | 1521 | 1600 | 1560 |
| 10 | 39 | 42 | 1521 | 1521 | 1521 |
| 11 | 39 | 39 | 1521 | 1521 | 1521 |
| 12 | 39 | 39 | 1521 | 1521 | 1521 |
| 13 | 39 | 41 | 1444 | 1521 | 1482 |
| 14 | 39 | 37 | 1444 | 1521 | 1482 |
| 15 | 39 | 38 | 1444 | 1521 | 1482 |
| 16 | 39 | 39 | 1444 | 1444 | 1444 |
| 17 | 38 | 44 | 1444 | 1444 | 1444 |
| 18 | 38 | 37 | 1444 | 1444 | 1444 |
| 19 | 38 | 37 | 1444 | 1444 | 1444 |
| 20 | 38 | 35 | 1369 | 1444 | 1406 |
| 21 | 38 | 39 | 1369 | 1444 | 1406 |
| 22 | 38 | 42 | 1369 | 1369 | 1369 |
| 23 | 38 | 35 | 1369 | 1369 | 1369 |
| 24 | 37 | 38 | 1369 | 1369 | 1369 |
| 25 | 37 | 37 | 1369 | 1369 | 1369 |
| 26 | 37 | 38 | 1296 | 1369 | 1332 |
| 27 | 37 | 40 | 1296 | 1369 | 1332 |
| 28 | 36 | 38 | 1296 | 1369 | 1332 |
| 29 | 35 | 37 | 1225 | 1225 | 1225 |
| 30 | 35 | 37 | 1225 | 1225 | 1225 |
| 31 | 35 | 42 | 1225 | 1225 | 1225 |
| 32 | 34 | 39 | 1156 | 1089 | 1122 |
| 33 | 34 | 39 | 1156 | 1089 | 1122 |
| 34 | 34 | 38 | 1024 | 1089 | 1056 |
|  | ∑X=1281 | ∑Y=1298 | ∑ X2=48431 | ∑Y2=49786 | ∑ X. Y =49095 |