# Lampiran 1

**KUESIONER PENELITIAN**

Kepada

Yth. Bapak/Ibu

Masyarakat di Kampung Bener Kalipah Selatan Aceh Tengah

Dalam rangka memenuhi tugas akhir perkuliahan, Saya Silfi Risna adalah Mahasiswi Universitas Muslim Nusantara Al-Washliyah Fakultas Ekonomi Program Studi Manajemen yang sedang menyusun sebuah skripsi sebagai salah satu syarat untuk memperoleh gelar Sarjana Ekonomi, dengan judul **“PENGARUH MOTIVASI DAN LINGKUNGAN KELUARGA TERHADAP MINAT BERWIRAUSAHA KOPI DI KAMPUNG BENER**

**KELIPAH SELATAN ACEH TENGAH”.** Oleh karena itu, mohon bantuan Bapak/Ibu untuk menjawab pertanyaan-pertanyaan kuesioner berikut ini. Kuesioner ini hanya untuk kepentingan penelitian semata, dan tidak untuk dipublikasikan. Kerahasiaan Bapak/Ibu dapat saya jamin.

Demikianlah, saya ucapkan terima kasih atas kesediaan Bapak/Ibu yang telah bersedia meluangkan waktunnya untuk mengisi kuesioner ini.

Bener Kelipah Selatan, November 2021

Peneliti,

# Silfi Risna 173114047

1. **Identitas Responden**
	1. Nama :
	2. Jenis Kelamin :
	3. Umur :
	4. Pendidikan :

# Petunjuk Pengisian Kuesioner

Berikan tanda checklist (√ ) pada salah satu jawaban yang paling sesuai dengan pendapat anda.

Keterangan Jawaban : Sangat Setuju (SS)

Setuju (S)

Kurang Setuju (KS)

Tidak Setuju (TS) Sangat Tidak Setuju (STS)

# Daftar Pernyataan Kuesioner

1. **Motivasi ( X1 )**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No** | **Pernyataan** | **SS** | **S** | **KS** | **TS** | **STS** |
| **1.** | **Adanya Keinginan Berwirausaha** |  |  |  |  |  |
|  | *a.* Saya berminat berwirausahan karena adanya keinginan memperoleh posisi yang lebih baik di masyarakat (menjadipemilik pada usahanya senidiri) |  |  |  |  |  |
|  | b. Saya berminat berwirausaha karenaberani menghadapi tantangan |  |  |  |  |  |
| **2.** | **Adanya dorongan melakukan aktivitas****kewirausahaan** |  |  |  |  |  |
|  | a. Saya berminat berwirausaha karena adanya keinginan memiliki aktivitas yang lebih bebas dan menentukanwaktu bekerjanya |  |  |  |  |  |
|  | b. Saya berminat berwirausaha karena adanya keinginan untuk dapatmenerapkan ide baru |  |  |  |  |  |
| **3.** | **Adanya kebutuhan** |  |  |  |  |  |
|  | a. Saya berminat berwirausaha karenaingin lebih dihargai |  |  |  |  |  |
|  | b. Saya berminat berwirausaha karenaingin mendapatkan kepuasan lebih |  |  |  |  |  |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | dengan menjalankan usaha sendiri. |  |  |  |  |  |
| **4.** | **Adanya harapan dan cita-cita** |  |  |  |  |  |
|  | a. Saya berminat berwirausaha karena adanya keinginan untuk memiliki usahasendiri. |  |  |  |  |  |
|  | b. Saya berminat berwirausaha karena adanya keinginan untuk memimpinorang lain. |  |  |  |  |  |

# Lingkungan Keluarga (X2)

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No** | **Pernyataan** | **SS** | **S** | **KS** | **TS** | **STS** |
| **1.** | **Cara orang tua mendidik anak** |  |  |  |  |  |
|  | a. Saya berminat berwirausaha karena ingin memberikan contoh yang baik dalam mencari pendapatan kepadaanak-anak |  |  |  |  |  |
|  | b. Saya berminat berwirausaha tanpaadanya paksaan dari keluarga |  |  |  |  |  |
| **2.** | **Relasi antar anggota keluarga** |  |  |  |  |  |
|  | a. Saya berminat berwirausaha karenadorongan dari pihak keluarga |  |  |  |  |  |
|  | b. Saya berminat berwirausaha karena adanya keinginan untuk melanjutkan usaha keluarga |  |  |  |  |  |
| **3.** | **Keadaan ekonomi keluarga** |  |  |  |  |  |
|  | a. Saya berminat berwirausaha karena kondisi keuangan keluarga yang tidakmencukupi |  |  |  |  |  |
|  | b. Saya berminat berwirausaha karena adanya keinginan berharap memperoleh pendapatan yang lebihbaik. |  |  |  |  |  |

1. **Minat Berwirausaha (Y)**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No** | **Pernyataan** | **SS** | **S** | **KS** | **TS** | **STS** |
| **1.** | **Keinginan berwirausaha** |  |  |  |  |  |
|  | a. Saya berminat berwirausaha karena adanya keinginan untukmengembangkan hobi dalam bisnis |  |  |  |  |  |
|  | b. Saya berminat berwirausaha karena adanya keinginan untuk menerapkanide |  |  |  |  |  |
| **2.** | **Perasaan senang terhadap kegiatan wirausaha** |  |  |  |  |  |
|  | a. Saya memiliki perasaan senang atau sukasaat akan melakukan berwirausaha |  |  |  |  |  |
|  | b. Saya tertarik untuk berwirausaha |  |  |  |  |  |
| **3.** | **Pengalaman** |  |  |  |  |  |
|  | a. Saya berminat berwirausaha karena ingin menambah pengalaman di bidangwirausaha dan bisnis. |  |  |  |  |  |
|  | b. Saya selalu mengikuti perkembanganmengenai kegiatan berwirausaha |  |  |  |  |  |

|  |  |  |
| --- | --- | --- |
| NOMOR RESPONDEN | Motivasi | TOTAL X1 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| 1 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 38 |
| 2 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 38 |
| 3 | 3 | 3 | 3 | 3 | 5 | 5 | 5 | 5 | 32 |
| 4 | 4 | 3 | 4 | 3 | 5 | 5 | 5 | 5 | 34 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 6 | 3 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 36 |
| 7 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 38 |
| 8 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 38 |
| 9 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 38 |
| 10 | 5 | 4 | 5 | 4 | 4 | 5 | 5 | 4 | 36 |
| 11 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 38 |
| 12 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 34 |
| 13 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 30 |
| 14 | 3 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 28 |
| 15 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 34 |
| 16 | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 30 |
| 17 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 18 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 19 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 20 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 21 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 38 |
| 22 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 38 |
| 23 | 5 | 3 | 5 | 3 | 4 | 5 | 5 | 4 | 34 |
| 24 | 5 | 3 | 5 | 3 | 4 | 5 | 5 | 4 | 34 |
| 25 | 3 | 4 | 3 | 4 | 5 | 5 | 5 | 5 | 34 |
| 26 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 38 |
| 27 | 3 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 36 |
| 28 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 29 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 30 | 5 | 3 | 5 | 3 | 4 | 5 | 5 | 4 | 34 |
| 31 | 5 | 4 | 5 | 4 | 4 | 5 | 5 | 4 | 36 |
| 32 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 38 |
| 33 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 34 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 38 |
| 35 | 3 | 4 | 3 | 4 | 5 | 5 | 5 | 5 | 34 |
| 36 | 3 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 36 |
| 37 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 38 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 39 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| 40 | 5 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 38 |
| 41 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 38 |
| 42 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 38 |
| 43 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 36 |
| 44 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 36 |
| 45 | 3 | 5 | 3 | 5 | 5 | 4 | 4 | 5 | 34 |
| 46 | 5 | 8 | 5 | 8 | 5 | 4 | 4 | 5 | 44 |
| 47 | 5 | 8 | 5 | 8 | 5 | 5 | 5 | 5 | 46 |
| 48 | 5 | 8 | 5 | 8 | 5 | 5 | 5 | 5 | 46 |
| 49 | 5 | 8 | 5 | 8 | 4 | 5 | 5 | 4 | 44 |
| 50 | 4 | 8 | 4 | 8 | 4 | 5 | 5 | 4 | 42 |
| 51 | 3 | 8 | 3 | 8 | 5 | 5 | 5 | 5 | 42 |
| 52 | 4 | 8 | 4 | 8 | 5 | 5 | 5 | 5 | 44 |
| 53 | 4 | 8 | 4 | 8 | 5 | 5 | 5 | 5 | 44 |
| 54 | 4 | 3 | 4 | 3 | 4 | 5 | 5 | 4 | 32 |
| 55 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 36 |
| 56 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 34 |
| 57 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 38 |
| 58 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 38 |
| 59 | 3 | 3 | 3 | 3 | 5 | 5 | 5 | 5 | 32 |
| 60 | 4 | 3 | 4 | 3 | 5 | 5 | 5 | 5 | 34 |
| 61 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 62 | 3 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 36 |
| 63 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 38 |
| 64 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 38 |
| 65 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 38 |
| 66 | 5 | 4 | 5 | 4 | 4 | 5 | 5 | 4 | 36 |
| 67 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 38 |
| 68 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 34 |
| 69 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 30 |
| 70 | 3 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 28 |
| 71 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 34 |
| 72 | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 30 |
| 73 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 74 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 75 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 76 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 77 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 38 |
| 78 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 38 |
| 79 | 5 | 3 | 5 | 3 | 4 | 5 | 5 | 4 | 34 |
| 80 | 5 | 3 | 5 | 3 | 4 | 5 | 5 | 4 | 34 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| 81 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 38 |
| 82 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 38 |
| 83 | 5 | 3 | 5 | 3 | 4 | 5 | 5 | 4 | 34 |
| TOTAL | 366 | 401 | 368 | 403 | 395 | 392 | 393 | 398 | 3080 |

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| NOMOR RESPONDEN | Lingkungan Keluarga | TOTAL X2 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| 1 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 2 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 3 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 4 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 6 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 7 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 8 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 9 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 10 | 5 | 5 | 3 | 5 | 5 | 5 | 28 |
| 11 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 12 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 13 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 14 | 5 | 5 | 5 | 5 | 4 | 4 | 28 |
| 15 | 5 | 5 | 5 | 5 | 4 | 4 | 28 |
| 16 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 17 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 18 | 5 | 4 | 4 | 5 | 5 | 5 | 28 |
| 19 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| 20 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| 21 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| 22 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| 23 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| 24 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| 25 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| 26 | 4 | 3 | 5 | 4 | 5 | 5 | 26 |
| 27 | 3 | 5 | 5 | 3 | 5 | 5 | 26 |
| 28 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 29 | 5 | 5 | 5 | 5 | 3 | 3 | 26 |
| 30 | 5 | 5 | 5 | 5 | 4 | 4 | 28 |
| 31 | 5 | 5 | 5 | 5 | 4 | 4 | 28 |
| 32 | 5 | 5 | 5 | 5 | 4 | 4 | 28 |
| 33 | 4 | 5 | 5 | 4 | 5 | 5 | 28 |

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| 34 | 3 | 5 | 5 | 3 | 5 | 5 | 26 |
| 35 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 36 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 37 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 38 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 39 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 40 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 41 | 5 | 4 | 5 | 5 | 5 | 5 | 29 |
| 42 | 4 | 5 | 4 | 4 | 5 | 5 | 27 |
| 43 | 4 | 5 | 4 | 4 | 5 | 5 | 27 |
| 44 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| 45 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 46 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 47 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 48 | 5 | 5 | 5 | 5 | 4 | 4 | 28 |
| 49 | 5 | 5 | 5 | 5 | 4 | 4 | 28 |
| 50 | 5 | 3 | 4 | 5 | 4 | 4 | 25 |
| 51 | 5 | 4 | 4 | 5 | 4 | 4 | 26 |
| 52 | 5 | 4 | 4 | 5 | 4 | 4 | 26 |
| 53 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 54 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| 55 | 5 | 4 | 5 | 5 | 5 | 5 | 29 |
| 56 | 5 | 4 | 5 | 5 | 5 | 5 | 29 |
| 57 | 5 | 4 | 5 | 5 | 5 | 5 | 29 |
| 58 | 4 | 5 | 4 | 4 | 5 | 5 | 27 |
| 59 | 4 | 5 | 4 | 4 | 5 | 5 | 27 |
| 60 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| 61 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 62 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 63 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 64 | 5 | 5 | 5 | 5 | 4 | 4 | 28 |
| 65 | 5 | 5 | 5 | 5 | 4 | 4 | 28 |
| 66 | 5 | 3 | 4 | 5 | 4 | 4 | 25 |
| 67 | 5 | 4 | 4 | 5 | 4 | 4 | 26 |
| 68 | 5 | 4 | 4 | 5 | 4 | 4 | 26 |
| 69 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 70 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| 71 | 5 | 4 | 5 | 5 | 5 | 5 | 29 |
| 72 | 3 | 5 | 5 | 3 | 5 | 5 | 26 |
| 73 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 74 | 5 | 5 | 5 | 5 | 3 | 3 | 26 |

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| 75 | 5 | 5 | 5 | 5 | 4 | 4 | 28 |
| 76 | 5 | 5 | 5 | 5 | 4 | 4 | 28 |
| 77 | 5 | 5 | 5 | 5 | 4 | 4 | 28 |
| 78 | 4 | 5 | 5 | 4 | 5 | 5 | 28 |
| 79 | 3 | 5 | 5 | 3 | 5 | 5 | 26 |
| 80 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 81 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 82 | 5 | 5 | 5 | 5 | 3 | 3 | 26 |
| 83 | 5 | 5 | 5 | 5 | 4 | 4 | 28 |
| TOTAL | 388 | 388 | 392 | 391 | 393 | 394 | 2325 |

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| --- | --- | --- |
| NOMOR RESPONDEN | Minat Berwirausaha | TOTAL Y |
| 1 | 2 | 3 | 4 | 5 | 6 |
| 1 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 2 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 3 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 4 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 6 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 7 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 8 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 9 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 10 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 11 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 12 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 13 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 14 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 15 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 16 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 17 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 18 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 19 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 20 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 21 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 22 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 23 | 5 | 5 | 5 | 5 | 5 | 4 | 29 |
| 24 | 5 | 5 | 5 | 5 | 5 | 4 | 29 |
| 25 | 5 | 5 | 5 | 5 | 5 | 3 | 28 |
| 26 | 5 | 5 | 5 | 5 | 5 | 4 | 29 |
| 27 | 5 | 5 | 5 | 5 | 5 | 4 | 29 |
| 28 | 5 | 4 | 5 | 5 | 5 | 4 | 28 |

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| --- | --- | --- | --- | --- | --- | --- | --- |
| 29 | 5 | 4 | 4 | 5 | 5 | 4 | 27 |
| 30 | 5 | 4 | 4 | 5 | 5 | 4 | 27 |
| 31 | 5 | 4 | 4 | 5 | 5 | 4 | 27 |
| 32 | 5 | 4 | 4 | 5 | 5 | 4 | 27 |
| 33 | 5 | 4 | 5 | 5 | 5 | 5 | 29 |
| 34 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 35 | 5 | 5 | 5 | 4 | 5 | 5 | 29 |
| 36 | 5 | 5 | 5 | 3 | 5 | 5 | 28 |
| 37 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 38 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 39 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 40 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 41 | 4 | 5 | 5 | 5 | 4 | 5 | 28 |
| 42 | 4 | 5 | 5 | 5 | 4 | 4 | 27 |
| 43 | 3 | 4 | 5 | 5 | 3 | 4 | 24 |
| 44 | 5 | 4 | 5 | 5 | 5 | 4 | 28 |
| 45 | 4 | 4 | 4 | 3 | 4 | 4 | 23 |
| 46 | 4 | 4 | 4 | 3 | 4 | 4 | 23 |
| 47 | 4 | 4 | 5 | 3 | 4 | 5 | 25 |
| 48 | 4 | 4 | 5 | 5 | 4 | 5 | 27 |
| 49 | 4 | 5 | 5 | 5 | 4 | 5 | 28 |
| 50 | 4 | 5 | 5 | 5 | 4 | 5 | 28 |
| 51 | 4 | 5 | 5 | 4 | 4 | 5 | 27 |
| 52 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |
| 53 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |
| 54 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |
| 55 | 3 | 4 | 4 | 4 | 3 | 5 | 23 |
| 56 | 3 | 4 | 4 | 4 | 3 | 4 | 22 |
| 57 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 58 | 4 | 5 | 5 | 5 | 4 | 5 | 28 |
| 59 | 4 | 5 | 5 | 5 | 4 | 4 | 27 |
| 60 | 3 | 4 | 5 | 5 | 3 | 4 | 24 |
| 61 | 5 | 4 | 5 | 5 | 5 | 4 | 28 |
| 62 | 4 | 4 | 4 | 3 | 4 | 4 | 23 |
| 63 | 4 | 4 | 4 | 3 | 4 | 4 | 23 |
| 64 | 4 | 4 | 5 | 3 | 4 | 5 | 25 |
| 65 | 4 | 4 | 5 | 5 | 4 | 5 | 27 |
| 66 | 4 | 5 | 5 | 5 | 4 | 5 | 28 |
| 67 | 4 | 5 | 5 | 5 | 4 | 5 | 28 |
| 68 | 4 | 5 | 5 | 4 | 4 | 5 | 27 |
| 69 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| 70 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |
| 71 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |
| 72 | 3 | 4 | 4 | 4 | 3 | 5 | 23 |
| 73 | 3 | 4 | 4 | 4 | 3 | 4 | 22 |
| 74 | 4 | 5 | 5 | 5 | 4 | 5 | 28 |
| 75 | 4 | 5 | 5 | 5 | 4 | 5 | 28 |
| 76 | 4 | 5 | 5 | 4 | 4 | 5 | 27 |
| 77 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |
| 78 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |
| 79 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |
| 80 | 3 | 4 | 4 | 4 | 3 | 5 | 23 |
| 81 | 3 | 4 | 4 | 4 | 3 | 4 | 22 |
| 82 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |
| 83 | 3 | 4 | 4 | 4 | 3 | 5 | 23 |
| TOTAL | 367 | 382 | 393 | 384 | 371 | 397 | 2273 |

# Lampiran Output SPSS

**Hasil Uji Validitas Motivasi Correlations**

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | MOT\_1 | MOT\_2 | MOT\_3 | MOT\_4 | MOT\_5 | MOY\_6 | MOT\_7 | MOT\_8 | MOT\_TOTAL |
| MOT\_1 | Pearson Correlation | 1 | .067 | 1.000\*\* | .067 | -.071 | .076 | .076 | -.071 | .455\*\* |
| Sig. (2-tailed) |  | .549 | .000 | .549 | .522 | .492 | .492 | .522 | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| MOT\_2 | Pearson Correlation | .067 | 1 | .067 | 1.000\*\* | .374\*\* | .097 | .097 | .374\*\* | .828\*\* |
| Sig. (2-tailed) | .549 |  | .549 | .000 | .000 | .381 | .381 | .000 | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| MOT\_3 | Pearson Correlation | 1.000\*\* | .067 | 1 | .067 | -.071 | .076 | .076 | -.071 | .455\*\* |
| Sig. (2-tailed) | .000 | .549 |  | .549 | .522 | .492 | .492 | .522 | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| MOT\_4 | Pearson Correlation | .067 | 1.000\*\* | .067 | 1 | .374\*\* | .097 | .097 | .374\*\* | .828\*\* |
| Sig. (2-tailed) | .549 | .000 | .549 |  | .000 | .381 | .381 | .000 | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| MOT\_5 | Pearson Correlation | -.071 | .374\*\* | -.071 | .374\*\* | 1 | .213 | .213 | 1.000\*\* | .531\*\* |
| Sig. (2-tailed) | .522 | .000 | .522 | .000 |  | .053 | .053 | .000 | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| MOY\_6 | Pearson Correlation | .076 | .097 | .076 | .097 | .213 | 1 | 1.000\*\* | .213 | .430\*\* |
| Sig. (2-tailed) | .492 | .381 | .492 | .381 | .053 |  | .000 | .053 | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| MOT\_7 | Pearson Correlation | .076 | .097 | .076 | .097 | .213 | 1.000\*\* | 1 | .213 | .430\*\* |
| Sig. (2-tailed) | .492 | .381 | .492 | .381 | .053 | .000 |  | .053 | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| MOT\_8 | Pearson Correlation | -.071 | .374\*\* | -.071 | .374\*\* | 1.000\*\* | .213 | .213 | 1 | .531\*\* |
| Sig. (2-tailed) | .522 | .000 | .522 | .000 | .000 | .053 | .053 |  | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| MOT\_T OTAL | Pearson Correlation | .455\*\* | .828\*\* | .455\*\* | .828\*\* | .531\*\* | .430\*\* | .430\*\* | .531\*\* | 1 |
| Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 |  |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 |

\*\*. Correlation is significant at the 0.01 level (2-tailed).

# Hasil Uji Reliabilitas Motivasi Reliability Statistics

|  |  |  |
| --- | --- | --- |
| Cronbach's Alpha | Cronbach's Alpha Based on StandardizedItems | N of Items |
| .704 | .728 | 8 |

**Hasil Uji Validitas Lingkungan Keluarga Correlations**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | LK\_1 | LK\_2 | LK\_3 | LK\_4 | LK\_5 | LK\_6 | LK\_TOTAL |
| LK\_1 | Pearson Correlation | 1 | .203 | .358\*\* | 1.000\*\* | -.280\* | -.280\* | .617\*\* |
| Sig. (2-tailed) |  | .066 | .001 | .000 | .010 | .010 | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| LK\_2 | Pearson Correlation | .203 | 1 | .581\*\* | .203 | .023 | .023 | .601\*\* |
| Sig. (2-tailed) | .066 |  | .000 | .066 | .836 | .836 | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| LK\_3 | Pearson Correlation | .358\*\* | .581\*\* | 1 | .358\*\* | -.021 | -.021 | .659\*\* |
| Sig. (2-tailed) | .001 | .000 |  | .001 | .851 | .851 | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| LK\_4 | Pearson Correlation | 1.000\*\* | .203 | .358\*\* | 1 | -.280\* | -.280\* | .617\*\* |
| Sig. (2-tailed) | .000 | .066 | .001 |  | .010 | .010 | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| LK\_5 | Pearson Correlation | -.280\* | .023 | -.021 | -.280\* | 1 | 1.000\*\* | .424\*\* |
| Sig. (2-tailed) | .010 | .836 | .851 | .010 |  | .000 | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| LK\_6 | Pearson Correlation | -.280\* | .023 | -.021 | -.280\* | 1.000\*\* | 1 | .424\*\* |
| Sig. (2-tailed) | .010 | .836 | .851 | .010 | .000 |  | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| LK\_TOT AL | Pearson Correlation | .617\*\* | .601\*\* | .659\*\* | .617\*\* | .424\*\* | .424\*\* | 1 |
| Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 |  |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 |

\*\*. Correlation is significant at the 0.01 level (2-tailed).

\*. Correlation is significant at the 0.05 level (2-tailed).

|  |  |  |
| --- | --- | --- |
| Cronbach's Alpha | Cronbach's Alpha Based on StandardizedItems | N of Items |
| .718 | .734 | 7 |

# Hasil Uji Validitas Minat Berwirausaha Correlations

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | MB\_1 | MB\_2 | MB\_3 | MB\_4 | MB\_5 | MB\_6 | MB\_TOTAL |
| MB\_1 | Pearson Correlation | 1 | .552\*\* | .513\*\* | .508\*\* | 1.000\*\* | .068 | .866\*\* |
| Sig. (2-tailed) |  | .000 | .000 | .000 | .000 | .541 | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| MB\_2 | Pearson Correlation | .552\*\* | 1 | .769\*\* | .541\*\* | .552\*\* | .299\*\* | .814\*\* |
| Sig. (2-tailed) | .000 |  | .000 | .000 | .000 | .006 | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| MB\_3 | Pearson Correlation | .513\*\* | .769\*\* | 1 | .591\*\* | .513\*\* | .207 | .785\*\* |
| Sig. (2-tailed) | .000 | .000 |  | .000 | .000 | .061 | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| MB\_4 | Pearson Correlation | .508\*\* | .541\*\* | .591\*\* | 1 | .508\*\* | .034 | .735\*\* |
| Sig. (2-tailed) | .000 | .000 | .000 |  | .000 | .757 | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| MB\_5 | Pearson Correlation | 1.000\*\* | .552\*\* | .513\*\* | .508\*\* | 1 | .068 | .866\*\* |
| Sig. (2-tailed) | .000 | .000 | .000 | .000 |  | .541 | .000 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| MB\_6 | Pearson Correlation | .068 | .299\*\* | .207 | .034 | .068 | 1 | .326\*\* |
| Sig. (2-tailed) | .541 | .006 | .061 | .757 | .541 |  | .003 |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| MB\_TOT AL | Pearson Correlation | .866\*\* | .814\*\* | .785\*\* | .735\*\* | .866\*\* | .326\*\* | 1 |
| Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .003 |  |
|  | N | 83 | 83 | 83 | 83 | 83 | 83 | 83 |

\*\*. Correlation is significant at the 0.01 level (2-tailed).

|  |  |  |
| --- | --- | --- |
| Cronbach's Alpha | Cronbach's Alpha Based on StandardizedItems | N of Items |
| .832 | .830 | 6 |

# Hasil Uji Normalitas



**Hasil Uji Multikolinearitas Coefficientsa**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Model | Unstandardized Coefficients | Standard ized Coefficients | t | Sig. | Collinearity Statistics |
| B | Std. Error | Beta | Tolera nce | VIF |
|  | (Constant) | 22.351 | 5.119 |  | 4.366 | .000 |  |  |
| 1 | Motivasi | .031 | .076 | .045 | .406 | .686 | .997 | 1.003 |
| LingkunganKeluarga | .139 | .158 | .098 | .878 | .382 | .997 | 1.003 |

a. Dependent Variable: Minat Berwirausaha

# Hasil Uji Regresi Linier Berganda

**Coefficientsa**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Model | Unstandardized Coefficients | Standardized Coefficients | t | Sig. |
| B | Std. Error | Beta |
|  | (Constant) | 25.561 | 3.823 |  | 6.686 | .000 |
| 1 | Motivasi | -.382 | .083 | -.440 | -4.600 | .000 |
|  | Lingkungan Keluarga | .407 | .118 | .330 | 3.452 | .001 |

a. Dependent Variable: Minat Berwirausaha

# Hasil Uji Parsial (Uji t)

**Coefficientsa**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Model | Unstandardized Coefficients | Standardized Coefficients | t | Sig. |
| B | Std. Error | Beta |
|  | (Constant) | 25.561 | 3.823 |  | 6.686 | .000 |
| 1 | Motivasi | -.382 | .083 | -.440 | -4.600 | .000 |
|  | Lingkungan Keluarga | .407 | .118 | .330 | 3.452 | .001 |

a. Dependent Variable: Minat Berwirausaha

# Hasil Uji Simultan (Uji F)

**ANOVAa**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Model | Sum of Squares | df | Mean Square | F | Sig. |
|  | Regression | 112.540 | 2 | 56.270 | 15.095 | .000b |
| 1 | Residual | 298.207 | 80 | 3.728 |
|  | Total | 410.747 | 82 |  |

1. Dependent Variable: Minat Berwirausaha
2. Predictors: (Constant), Lingkungan Keluarga, Motivasi

# Hasil Uji Koefisien Determinasi (Uji R2)

**Model Summary**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Model | R | R Square | Adjusted RSquare | Std. Error of theEstimate |
| 1 | .523a | .274 | .256 | 1.93070 |

a. Predictors: (Constant), Lingkungan Keluarga, Motivasi