**Lampiran 1**

**KUESIONER PENELITIAN**

**PENGARUH MODAL SOSIAL, KREATIVITAS DAN INOVASI PRODUK TERHADAP KINERJA PELAKU USAHA MIKRO KECIL DAN MENENGAH (UMKM) DESA TANJUNG MORAWA A, DELI SERDANG, SUMATERA UTARA**

Nama :

Umur :

Usia :

Berilah jawaban dari pernyataaan dengan ( ) pada kolom yang tersedia sesuai dengan penilaian saudara/i

Keterangan :

SS = Sangat Setuju :5

S = Setuju :4

KS = Kurang Setuju :3

TS = Tidak setuju :2

STS = Sangat Tidak setuju :1

**1.Modal Sosial**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **No** | **Indikator** | **Pernyataan** | **SS** | **S** | **KS** | **TS** | **STS** |
| 1. | Struktur Permodalan | saya yakin struktur permodalan pada UMKM Desa Tanjung Morawa A Kecamatan Tanjung Morawa Kabupaten Deli Serdang saat ini berjalan secara sistematis dan professional terhadap pelaku UMKM. |  |  |  |  |  |
| 2. | Pemanfaatan modal tambahan | Saya selalu menambahkan modal pada usaha yang dijalankan saat ini |  |  |  |  |  |
| 3. | Hambatan dalam mengakses modal tambahan | Usaha yang saya lakukan saat ini layak untuk mendapatkan tambahan modal yang bersifat eksternal |  |  |  |  |  |
| 4. | Keadaan Usaha | Usaha yang dijalankan tergantung dari modal yang dipunya |  |  |  |  |  |

**2.Kreativitas**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **No** | **Indikator** | **Pernyataan** | **SS** | **S** | **KS** | **TS** | **STS** |
| 1. | Menciptakan peluang | Saya selalu memanfaatkan waktu sebaik mungkin untuk menciptakan peluang yang baik demi kemajuan usaha yang sedang dijalankan. |  |  |  |  |  |
| 2. | Membuat Ide Baru | Saya senantiasa membuat gagasan baru mengenai produk yang hendak dijual agar berbeda dari yang lain. |  |  |  |  |  |
| 3. | Berani Mengambil Resiko | Saya berani mengambil resiko terhadap usaha yang hendak dijalankan. |  |  |  |  |  |

**3.Inovasi Produk**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **No** | **Indikator** | **Pernyataan** | **SS** | **S** | **KS** | **TS** | **STS** |
| 1. | Keunggulan relatif (relative advantage) | Saya selalu memberikan keunggulan tersendiri akan produk yang hendak dijual kepada konsumen |  |  |  |  |  |
| 2. | Keserasian/ kesesuaian (compatibility) | Saya selalu menyesuaikan produk dengan keinginan dan permintaan konsumen |  |  |  |  |  |
| 3. | Kemudahaan (convenience) | Produk yang hendak saya jual sangat mudah dikonsumsi dan dipakai oleh para konsumen |  |  |  |  |  |
| 4 | Percobaan Produk (product trial) | Saya selalu melakukan ujicoba produk sebelum melakukan penjualan |  |  |  |  |  |
| 5 | Keterlihatan (observability) | Saya selalu memaparkan langsung contoh produk atau barang yang hendak dijual kepada konsumen |  |  |  |  |  |

**4.Kinerja Pelaku UMKM**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **No** | **Indikator** | **Pernyataan** | **SS** | **S** | **KS** | **TS** | **STS** |
| 1. | Kuantitas | Saya dapat menyelesaikan pekerjaan dalam jumlah yang banyak sekaligus |  |  |  |  |  |
| 2. | Kualitas | Saya selalu menyelesaikan pekerjaan yang dilakukan dengan kualitas yang baik |  |  |  |  |  |
| 3. | Jangka Waktu | Saya selalu menyelesaikan pekerjaan dengan tepat waktu |  |  |  |  |  |
| 4. | Kehadiran | Saya selalu datang tepat waktu untuk menjual produk |  |  |  |  |  |
| 5. | Kemampuan Bekerja Sama | Saya selalu bekerja sama dengan pelaku UMKM lainnya |  |  |  |  |  |

**Lampiran 2**

**Tabulasi Data Uji Validitas Dan Reliabilitas Variabel Modal Sosial (X1)**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **No** | **X1.1** | **X1.2** | **X1.3** | **X1.4** | **X1.TTL** |
| 1 | 4 | 4 | 4 | 4 | 16 |
| 2 | 4 | 4 | 4 | 4 | 16 |
| 3 | 5 | 5 | 5 | 5 | 20 |
| 4 | 5 | 5 | 5 | 5 | 20 |
| 5 | 4 | 4 | 4 | 4 | 16 |
| 6 | 5 | 5 | 5 | 5 | 20 |
| 7 | 4 | 4 | 4 | 4 | 16 |
| 8 | 3 | 3 | 3 | 3 | 12 |
| 9 | 4 | 4 | 4 | 4 | 16 |
| 10 | 4 | 4 | 4 | 4 | 16 |
| 11 | 3 | 3 | 3 | 3 | 12 |
| 12 | 2 | 2 | 2 | 2 | 8 |
| 13 | 3 | 3 | 3 | 3 | 12 |
| 14 | 5 | 5 | 5 | 5 | 20 |
| 15 | 4 | 5 | 5 | 4 | 18 |
| 16 | 4 | 4 | 5 | 4 | 17 |
| 17 | 4 | 4 | 4 | 3 | 15 |
| 18 | 5 | 5 | 4 | 5 | 19 |
| 19 | 4 | 4 | 3 | 4 | 15 |
| 20 | 5 | 5 | 4 | 5 | 19 |
| 21 | 5 | 4 | 4 | 4 | 17 |
| 22 | 4 | 3 | 5 | 5 | 17 |
| 23 | 5 | 4 | 4 | 4 | 17 |
| 24 | 4 | 5 | 5 | 5 | 19 |
| 25 | 5 | 4 | 4 | 4 | 17 |
| 26 | 4 | 5 | 5 | 5 | 19 |
| 27 | 5 | 4 | 4 | 4 | 17 |
| 28 | 4 | 4 | 4 | 4 | 16 |
| 29 | 3 | 3 | 3 | 3 | 12 |
| 30 | 4 | 4 | 4 | 4 | 16 |

**Tabulasi Data Uji Validitas Dan Reliabilitas Variabel Kreativitas (X2)**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **No** | **X2.1** | **X2.2** | **X2.3** | **X2.TTL** |
| 1 | 5 | 4 | 4 | 13 |
| 2 | 4 | 4 | 4 | 12 |
| 3 | 4 | 3 | 3 | 10 |
| 4 | 3 | 4 | 4 | 11 |
| 5 | 4 | 4 | 4 | 12 |
| 6 | 4 | 4 | 4 | 12 |
| 7 | 5 | 5 | 5 | 15 |
| 8 | 5 | 5 | 5 | 15 |
| 9 | 4 | 4 | 4 | 12 |
| 10 | 5 | 5 | 5 | 15 |
| 11 | 4 | 4 | 4 | 12 |
| 12 | 3 | 3 | 3 | 9 |
| 13 | 4 | 4 | 4 | 12 |
| 14 | 4 | 4 | 4 | 12 |
| 15 | 3 | 3 | 3 | 9 |
| 16 | 2 | 2 | 2 | 6 |
| 17 | 3 | 3 | 3 | 9 |
| 18 | 5 | 5 | 5 | 15 |
| 19 | 5 | 4 | 5 | 14 |
| 20 | 5 | 4 | 4 | 13 |
| 21 | 4 | 4 | 4 | 12 |
| 22 | 4 | 5 | 5 | 14 |
| 23 | 3 | 4 | 4 | 11 |
| 24 | 4 | 5 | 5 | 14 |
| 25 | 4 | 5 | 4 | 13 |
| 26 | 5 | 4 | 3 | 12 |
| 27 | 4 | 5 | 4 | 13 |
| 28 | 5 | 4 | 5 | 14 |
| 29 | 4 | 5 | 4 | 13 |
| 30 | 5 | 4 | 5 | 14 |

**Tabulasi Data Uji Validitas Dan Reliabilitas Variabel Inovasi Produk (X3)**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No** | **X3.1** | **X3.2** | **X3.3** | **X3.4** | **X3.5** | **X3.TTL** |
| 1 | 5 | 4 | 4 | 5 | 4 | 22 |
| 2 | 4 | 4 | 5 | 4 | 4 | 21 |
| 3 | 4 | 3 | 4 | 4 | 3 | 18 |
| 4 | 3 | 4 | 3 | 3 | 4 | 17 |
| 5 | 4 | 4 | 4 | 4 | 4 | 20 |
| 6 | 4 | 4 | 4 | 4 | 4 | 20 |
| 7 | 4 | 5 | 4 | 4 | 5 | 22 |
| 8 | 5 | 5 | 5 | 5 | 5 | 25 |
| 9 | 5 | 4 | 5 | 5 | 4 | 23 |
| 10 | 4 | 5 | 4 | 4 | 5 | 22 |
| 11 | 5 | 4 | 5 | 5 | 4 | 23 |
| 12 | 4 | 3 | 4 | 4 | 3 | 18 |
| 13 | 3 | 4 | 3 | 3 | 4 | 17 |
| 14 | 4 | 4 | 4 | 4 | 4 | 20 |
| 15 | 4 | 3 | 4 | 4 | 3 | 18 |
| 16 | 3 | 2 | 3 | 3 | 2 | 13 |
| 17 | 2 | 3 | 2 | 2 | 3 | 12 |
| 18 | 3 | 5 | 3 | 3 | 5 | 19 |
| 19 | 5 | 5 | 5 | 3 | 5 | 23 |
| 20 | 4 | 5 | 4 | 2 | 5 | 20 |
| 21 | 5 | 4 | 3 | 5 | 3 | 20 |
| 22 | 4 | 4 | 5 | 5 | 4 | 22 |
| 23 | 5 | 3 | 5 | 4 | 4 | 21 |
| 24 | 5 | 4 | 5 | 4 | 3 | 21 |
| 25 | 5 | 4 | 4 | 5 | 4 | 22 |
| 26 | 4 | 5 | 5 | 5 | 4 | 23 |
| 27 | 5 | 4 | 4 | 4 | 5 | 22 |
| 28 | 4 | 5 | 4 | 5 | 4 | 22 |
| 29 | 5 | 4 | 5 | 4 | 5 | 23 |
| 30 | 4 | 5 | 4 | 4 | 4 | 21 |

**Tabulasi Data Uji Validitas Dan Reliabilitas Variabel Kinerja Pelaku UMKM (Y)**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No** | **Y.1** | **Y.2** | **Y.3** | **Y.4** | **Y.5** | **Y.TTL** |
| 1 | 4 | 4 | 5 | 5 | 4 | 22 |
| 2 | 5 | 4 | 4 | 4 | 5 | 22 |
| 3 | 4 | 3 | 4 | 4 | 4 | 19 |
| 4 | 3 | 4 | 3 | 3 | 4 | 17 |
| 5 | 4 | 4 | 4 | 4 | 3 | 19 |
| 6 | 4 | 4 | 4 | 4 | 4 | 20 |
| 7 | 4 | 5 | 4 | 4 | 4 | 21 |
| 8 | 5 | 5 | 5 | 5 | 4 | 24 |
| 9 | 5 | 4 | 5 | 5 | 5 | 24 |
| 10 | 4 | 5 | 4 | 4 | 5 | 22 |
| 11 | 5 | 4 | 5 | 5 | 4 | 23 |
| 12 | 4 | 3 | 4 | 4 | 5 | 20 |
| 13 | 3 | 4 | 3 | 3 | 4 | 17 |
| 14 | 4 | 4 | 4 | 4 | 3 | 19 |
| 15 | 4 | 3 | 4 | 4 | 4 | 19 |
| 16 | 3 | 2 | 3 | 3 | 4 | 15 |
| 17 | 2 | 3 | 2 | 2 | 3 | 12 |
| 18 | 3 | 4 | 3 | 3 | 2 | 15 |
| 19 | 2 | 3 | 5 | 5 | 3 | 18 |
| 20 | 3 | 4 | 4 | 2 | 5 | 18 |
| 21 | 4 | 5 | 4 | 4 | 5 | 22 |
| 22 | 3 | 4 | 3 | 4 | 4 | 18 |
| 23 | 5 | 3 | 4 | 5 | 5 | 22 |
| 24 | 5 | 5 | 4 | 4 | 4 | 22 |
| 25 | 5 | 5 | 3 | 5 | 5 | 23 |
| 26 | 4 | 5 | 4 | 5 | 5 | 23 |
| 27 | 5 | 4 | 4 | 4 | 4 | 21 |
| 28 | 4 | 5 | 5 | 5 | 5 | 24 |
| 29 | 5 | 4 | 4 | 4 | 4 | 21 |
| 30 | 4 | 5 | 5 | 5 | 5 | 24 |

**Lampiran 3**

**Tabulasi Data Uji Regresi Linear Berganda Variabel Modal Sosial (X1)**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **No** | **X1.1** | **X1.2** | **X1.3** | **X1.4** | **X1.TTL** |
| 1 | 5 | 5 | 5 | 4 | 19 |
| 2 | 4 | 4 | 4 | 5 | 17 |
| 3 | 5 | 5 | 5 | 4 | 19 |
| 4 | 4 | 4 | 4 | 5 | 17 |
| 5 | 5 | 5 | 5 | 4 | 19 |
| 6 | 4 | 4 | 4 | 5 | 17 |
| 7 | 5 | 5 | 4 | 4 | 18 |
| 8 | 4 | 4 | 3 | 4 | 15 |
| 9 | 3 | 4 | 4 | 3 | 14 |
| 10 | 4 | 3 | 4 | 4 | 15 |
| 11 | 4 | 4 | 4 | 4 | 16 |
| 12 | 4 | 4 | 5 | 4 | 17 |
| 13 | 5 | 4 | 5 | 5 | 19 |
| 14 | 5 | 5 | 4 | 5 | 19 |
| 15 | 4 | 5 | 5 | 4 | 18 |
| 16 | 5 | 4 | 4 | 5 | 18 |
| 17 | 4 | 5 | 3 | 4 | 16 |
| 18 | 3 | 4 | 4 | 3 | 14 |
| 19 | 4 | 3 | 4 | 4 | 15 |
| 20 | 4 | 4 | 3 | 4 | 15 |
| 21 | 3 | 4 | 2 | 3 | 12 |
| 22 | 2 | 3 | 3 | 2 | 10 |
| 23 | 3 | 2 | 2 | 3 | 10 |
| 24 | 5 | 3 | 4 | 5 | 17 |
| 25 | 5 | 5 | 3 | 2 | 15 |
| 26 | 5 | 2 | 2 | 3 | 12 |
| 27 | 2 | 3 | 3 | 2 | 10 |
| 28 | 3 | 2 | 2 | 3 | 10 |
| 29 | 5 | 3 | 5 | 5 | 18 |
| 30 | 5 | 5 | 4 | 2 | 16 |
| 31 | 5 | 2 | 3 | 5 | 15 |
| 32 | 5 | 5 | 4 | 4 | 18 |
| 33 | 4 | 4 | 4 | 3 | 15 |
| 34 | 3 | 3 | 3 | 4 | 13 |
| 35 | 4 | 4 | 4 | 4 | 16 |
| 36 | 4 | 4 | 3 | 3 | 14 |
| 37 | 3 | 4 | 4 | 4 | 15 |
| 38 | 4 | 3 | 3 | 4 | 14 |
| 39 | 4 | 4 | 4 | 5 | 17 |
| 40 | 3 | 4 | 4 | 4 | 15 |
| 41 | 4 | 3 | 3 | 5 | 15 |
| 42 | 3 | 3 | 5 | 4 | 15 |
| 43 | 4 | 4 | 4 | 4 | 16 |
| 44 | 4 | 5 | 5 | 3 | 17 |
| 45 | 3 | 5 | 4 | 4 | 16 |
| 46 | 5 | 3 | 4 | 4 | 16 |
| 47 | 5 | 4 | 4 | 4 | 17 |
| 48 | 4 | 5 | 3 | 5 | 17 |
| 49 | 4 | 4 | 5 | 4 | 17 |
| 50 | 5 | 3 | 4 | 5 | 17 |
| 51 | 4 | 4 | 5 | 4 | 17 |
| 52 | 5 | 3 | 4 | 5 | 17 |
| 53 | 4 | 3 | 5 | 4 | 16 |
| 54 | 5 | 3 | 4 | 4 | 16 |
| 55 | 4 | 3 | 4 | 4 | 15 |
| 56 | 4 | 3 | 5 | 4 | 16 |
| 57 | 5 | 3 | 4 | 4 | 16 |
| 58 | 4 | 3 | 4 | 4 | 15 |
| 59 | 4 | 4 | 4 | 5 | 17 |
| 60 | 4 | 3 | 5 | 4 | 16 |
| 61 | 5 | 3 | 4 | 5 | 17 |
| 62 | 4 | 4 | 5 | 4 | 17 |
| 63 | 5 | 3 | 4 | 5 | 17 |
| 64 | 4 | 4 | 5 | 4 | 17 |
| 65 | 5 | 4 | 4 | 5 | 18 |

**Tabulasi Data Uji Regresi Linear Berganda Variabel Kreativitas (X2)**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **No** | **X2.1** | **X2.2** | **X2.3** | **X2.TTL** |
| 1 | 4 | 5 | 5 | 14 |
| 2 | 5 | 4 | 4 | 13 |
| 3 | 5 | 5 | 5 | 15 |
| 4 | 4 | 4 | 4 | 12 |
| 5 | 5 | 5 | 5 | 15 |
| 6 | 4 | 4 | 4 | 12 |
| 7 | 5 | 4 | 4 | 13 |
| 8 | 4 | 3 | 3 | 10 |
| 9 | 4 | 4 | 4 | 12 |
| 10 | 3 | 4 | 4 | 11 |
| 11 | 4 | 4 | 4 | 12 |
| 12 | 4 | 5 | 5 | 14 |
| 13 | 4 | 5 | 5 | 14 |
| 14 | 5 | 4 | 4 | 13 |
| 15 | 5 | 5 | 5 | 15 |
| 16 | 4 | 4 | 4 | 12 |
| 17 | 5 | 3 | 3 | 11 |
| 18 | 4 | 4 | 4 | 12 |
| 19 | 3 | 4 | 4 | 11 |
| 20 | 4 | 3 | 3 | 10 |
| 21 | 4 | 2 | 2 | 8 |
| 22 | 3 | 3 | 3 | 9 |
| 23 | 2 | 5 | 5 | 12 |
| 24 | 3 | 2 | 2 | 7 |
| 25 | 2 | 4 | 3 | 9 |
| 26 | 4 | 2 | 2 | 8 |
| 27 | 3 | 3 | 3 | 9 |
| 28 | 2 | 5 | 5 | 12 |
| 29 | 3 | 2 | 2 | 7 |
| 30 | 2 | 4 | 5 | 11 |
| 31 | 5 | 5 | 4 | 14 |
| 32 | 4 | 4 | 3 | 11 |
| 33 | 3 | 3 | 4 | 10 |
| 34 | 4 | 4 | 4 | 12 |
| 35 | 4 | 4 | 3 | 11 |
| 36 | 3 | 3 | 4 | 10 |
| 37 | 4 | 4 | 5 | 13 |
| 38 | 3 | 3 | 4 | 10 |
| 39 | 4 | 4 | 5 | 13 |
| 40 | 4 | 4 | 3 | 11 |
| 41 | 3 | 3 | 5 | 11 |
| 42 | 4 | 5 | 4 | 13 |
| 43 | 3 | 4 | 4 | 11 |
| 44 | 4 | 5 | 4 | 13 |
| 45 | 4 | 4 | 4 | 12 |
| 46 | 3 | 4 | 5 | 12 |
| 47 | 5 | 4 | 5 | 14 |
| 48 | 3 | 3 | 5 | 11 |
| 49 | 5 | 4 | 3 | 12 |
| 50 | 4 | 4 | 3 | 11 |
| 51 | 5 | 4 | 4 | 13 |
| 52 | 5 | 5 | 5 | 15 |
| 53 | 5 | 4 | 3 | 12 |
| 54 | 5 | 5 | 4 | 14 |
| 55 | 5 | 4 | 3 | 12 |
| 56 | 4 | 5 | 3 | 12 |
| 57 | 5 | 4 | 4 | 13 |
| 58 | 4 | 5 | 3 | 12 |
| 59 | 5 | 4 | 4 | 13 |
| 60 | 4 | 5 | 3 | 12 |
| 61 | 5 | 4 | 3 | 12 |
| 62 | 4 | 5 | 3 | 12 |
| 63 | 4 | 4 | 3 | 11 |
| 64 | 4 | 4 | 3 | 11 |
| 65 | 4 | 5 | 3 | 12 |

**Tabulasi Data Uji Regresi Linear Berganda Variabel Inovasi Produk (X3)**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No** | **X3.1** | **X3.2** | **X3.3** | **X3.4** | **X3.5** | **X3.TTL** |
| 1 | 5 | 5 | 5 | 4 | 4 | 23 |
| 2 | 4 | 4 | 5 | 5 | 5 | 23 |
| 3 | 5 | 5 | 4 | 4 | 4 | 22 |
| 4 | 4 | 4 | 5 | 5 | 5 | 23 |
| 5 | 5 | 5 | 4 | 4 | 4 | 22 |
| 6 | 4 | 4 | 5 | 4 | 4 | 21 |
| 7 | 4 | 4 | 4 | 3 | 3 | 18 |
| 8 | 3 | 3 | 4 | 4 | 4 | 18 |
| 9 | 4 | 4 | 3 | 4 | 4 | 19 |
| 10 | 4 | 4 | 4 | 4 | 4 | 20 |
| 11 | 4 | 4 | 4 | 5 | 5 | 22 |
| 12 | 5 | 5 | 4 | 5 | 5 | 24 |
| 13 | 5 | 5 | 5 | 4 | 4 | 23 |
| 14 | 4 | 4 | 5 | 5 | 5 | 23 |
| 15 | 5 | 5 | 4 | 4 | 4 | 22 |
| 16 | 4 | 4 | 5 | 3 | 3 | 19 |
| 17 | 3 | 3 | 4 | 4 | 4 | 18 |
| 18 | 4 | 4 | 3 | 4 | 4 | 19 |
| 19 | 4 | 4 | 4 | 3 | 3 | 18 |
| 20 | 3 | 3 | 4 | 2 | 2 | 14 |
| 21 | 2 | 2 | 3 | 3 | 3 | 13 |
| 22 | 3 | 3 | 2 | 5 | 5 | 18 |
| 23 | 2 | 5 | 3 | 2 | 2 | 14 |
| 24 | 4 | 5 | 2 | 4 | 3 | 18 |
| 25 | 3 | 3 | 4 | 2 | 2 | 14 |
| 26 | 2 | 2 | 3 | 3 | 3 | 13 |
| 27 | 3 | 3 | 2 | 5 | 5 | 18 |
| 28 | 2 | 5 | 3 | 2 | 2 | 14 |
| 29 | 5 | 5 | 2 | 4 | 5 | 21 |
| 30 | 4 | 5 | 5 | 5 | 4 | 23 |
| 31 | 3 | 4 | 4 | 4 | 3 | 18 |
| 32 | 4 | 3 | 3 | 3 | 4 | 17 |
| 33 | 4 | 4 | 4 | 4 | 4 | 20 |
| 34 | 3 | 4 | 4 | 4 | 3 | 18 |
| 35 | 4 | 3 | 3 | 3 | 4 | 17 |
| 36 | 3 | 4 | 4 | 4 | 5 | 20 |
| 37 | 4 | 3 | 3 | 3 | 4 | 17 |
| 38 | 4 | 4 | 4 | 4 | 5 | 21 |
| 39 | 3 | 4 | 4 | 4 | 3 | 18 |
| 40 | 4 | 3 | 3 | 3 | 5 | 18 |
| 41 | 3 | 4 | 4 | 5 | 4 | 20 |
| 42 | 4 | 5 | 3 | 4 | 4 | 20 |
| 43 | 4 | 5 | 4 | 5 | 4 | 22 |
| 44 | 3 | 4 | 4 | 4 | 4 | 19 |
| 45 | 5 | 5 | 3 | 4 | 5 | 22 |
| 46 | 3 | 4 | 5 | 4 | 5 | 21 |
| 47 | 5 | 5 | 3 | 3 | 5 | 21 |
| 48 | 4 | 5 | 5 | 4 | 3 | 21 |
| 49 | 5 | 4 | 4 | 4 | 3 | 20 |
| 50 | 5 | 4 | 5 | 4 | 4 | 22 |
| 51 | 5 | 3 | 5 | 5 | 5 | 23 |
| 52 | 5 | 4 | 5 | 4 | 3 | 21 |
| 53 | 5 | 5 | 5 | 5 | 4 | 24 |
| 54 | 4 | 4 | 5 | 4 | 3 | 20 |
| 55 | 5 | 4 | 4 | 5 | 3 | 21 |
| 56 | 4 | 4 | 5 | 4 | 4 | 21 |
| 57 | 5 | 4 | 4 | 5 | 3 | 21 |
| 58 | 4 | 4 | 5 | 4 | 4 | 21 |
| 59 | 5 | 4 | 4 | 5 | 3 | 21 |
| 60 | 4 | 4 | 5 | 4 | 3 | 20 |
| 61 | 4 | 4 | 4 | 5 | 3 | 20 |
| 62 | 4 | 4 | 4 | 4 | 3 | 19 |
| 63 | 4 | 4 | 4 | 4 | 3 | 19 |
| 64 | 4 | 4 | 4 | 5 | 3 | 20 |
| 65 | 4 | 4 | 4 | 4 | 3 | 19 |

**Tabulasi Data Uji Regresi Linear Berganda Variabel Kinerja Pelaku**

**UMKM (Y)**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No** | **Y.1** | **Y.2** | **Y.3** | **Y.4** | **Y.5** | **Y.TTL** |
| 1 | 5 | 5 | 4 | 4 | 5 | 23 |
| 2 | 4 | 4 | 5 | 5 | 5 | 23 |
| 3 | 4 | 5 | 4 | 5 | 4 | 22 |
| 4 | 3 | 4 | 5 | 4 | 5 | 21 |
| 5 | 4 | 5 | 4 | 5 | 4 | 22 |
| 6 | 4 | 4 | 5 | 4 | 5 | 22 |
| 7 | 4 | 4 | 4 | 5 | 4 | 21 |
| 8 | 5 | 3 | 4 | 4 | 4 | 20 |
| 9 | 5 | 4 | 3 | 4 | 3 | 19 |
| 10 | 4 | 4 | 4 | 3 | 4 | 19 |
| 11 | 5 | 4 | 4 | 4 | 4 | 21 |
| 12 | 4 | 5 | 4 | 4 | 4 | 21 |
| 13 | 3 | 5 | 5 | 4 | 5 | 22 |
| 14 | 4 | 4 | 5 | 5 | 5 | 23 |
| 15 | 4 | 5 | 4 | 5 | 4 | 22 |
| 16 | 3 | 4 | 5 | 4 | 5 | 21 |
| 17 | 2 | 3 | 4 | 5 | 4 | 18 |
| 18 | 3 | 4 | 3 | 4 | 3 | 17 |
| 19 | 5 | 4 | 4 | 3 | 4 | 20 |
| 20 | 2 | 3 | 4 | 4 | 4 | 17 |
| 21 | 3 | 2 | 3 | 4 | 3 | 15 |
| 22 | 2 | 3 | 2 | 3 | 2 | 12 |
| 23 | 3 | 4 | 3 | 2 | 3 | 15 |
| 24 | 5 | 4 | 5 | 3 | 2 | 19 |
| 25 | 2 | 3 | 5 | 2 | 4 | 16 |
| 26 | 5 | 2 | 3 | 4 | 3 | 17 |
| 27 | 4 | 3 | 2 | 3 | 2 | 14 |
| 28 | 3 | 4 | 3 | 2 | 3 | 15 |
| 29 | 4 | 4 | 5 | 3 | 2 | 18 |
| 30 | 4 | 3 | 5 | 2 | 5 | 19 |
| 31 | 3 | 4 | 5 | 5 | 4 | 21 |
| 32 | 4 | 4 | 4 | 4 | 3 | 19 |
| 33 | 5 | 5 | 3 | 3 | 4 | 20 |
| 34 | 4 | 5 | 4 | 4 | 4 | 21 |
| 35 | 5 | 4 | 4 | 4 | 3 | 20 |
| 36 | 3 | 5 | 3 | 3 | 4 | 18 |
| 37 | 5 | 4 | 4 | 4 | 3 | 20 |
| 38 | 4 | 3 | 3 | 3 | 4 | 17 |
| 39 | 4 | 4 | 4 | 4 | 4 | 20 |
| 40 | 4 | 4 | 4 | 4 | 3 | 19 |
| 41 | 4 | 3 | 3 | 3 | 4 | 17 |
| 42 | 5 | 4 | 4 | 4 | 3 | 20 |
| 43 | 5 | 5 | 5 | 3 | 4 | 22 |
| 44 | 5 | 5 | 5 | 4 | 4 | 23 |
| 45 | 3 | 4 | 4 | 4 | 3 | 18 |
| 46 | 3 | 5 | 5 | 3 | 5 | 21 |
| 47 | 4 | 4 | 4 | 5 | 3 | 20 |
| 48 | 5 | 5 | 5 | 3 | 5 | 23 |
| 49 | 3 | 4 | 5 | 5 | 4 | 21 |
| 50 | 4 | 5 | 4 | 4 | 5 | 22 |
| 51 | 3 | 4 | 4 | 5 | 5 | 21 |
| 52 | 3 | 5 | 3 | 5 | 5 | 21 |
| 53 | 4 | 5 | 4 | 5 | 5 | 23 |
| 54 | 3 | 3 | 5 | 5 | 5 | 21 |
| 55 | 4 | 4 | 4 | 5 | 4 | 21 |
| 56 | 3 | 4 | 4 | 4 | 5 | 20 |
| 57 | 3 | 4 | 4 | 5 | 4 | 20 |
| 58 | 3 | 4 | 4 | 4 | 5 | 20 |
| 59 | 3 | 4 | 4 | 5 | 4 | 20 |
| 60 | 3 | 4 | 4 | 4 | 5 | 20 |
| 61 | 3 | 4 | 4 | 5 | 4 | 20 |
| 62 | 3 | 4 | 4 | 4 | 4 | 19 |
| 63 | 4 | 5 | 4 | 4 | 4 | 21 |
| 64 | 3 | 5 | 4 | 4 | 4 | 20 |
| 65 | 3 | 4 | 4 | 4 | 4 | 19 |

**Lampiran 4**

**Hasil Statistik Deskriptif Jawaban Responden**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Modal Sosial** | | | | | |
|  | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Tidak Setuju | 2 | 3.1 | 3.1 | 3.1 |
| Kurang Setuju | 10 | 15.4 | 15.4 | 18.5 |
| Setuju | 30 | 46.2 | 46.2 | 64.6 |
| Sangat Setuju | 23 | 35.4 | 35.4 | 100.0 |
| Total | 65 | 100.0 | 100.0 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Modal Sosial** | | | | | |
|  | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Tidak Setuju | 4 | 6.2 | 6.2 | 6.2 |
| Kurang Setuju | 22 | 33.8 | 33.8 | 40.0 |
| Setuju | 26 | 40.0 | 40.0 | 80.0 |
| Sangat Setuju | 13 | 20.0 | 20.0 | 100.0 |
| Total | 65 | 100.0 | 100.0 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Modal Sosial** | | | | | |
|  | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Tidak Setuju | 4 | 6.2 | 6.2 | 6.2 |
| Kurang Setuju | 12 | 18.5 | 18.5 | 24.6 |
| Setuju | 33 | 50.8 | 50.8 | 75.4 |
| Sangat Setuju | 16 | 24.6 | 24.6 | 100.0 |
| Total | 65 | 100.0 | 100.0 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Modal Sosial** | | | | | |
|  | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Tidak Setuju | 4 | 6.2 | 6.2 | 6.2 |
| Kurang Setuju | 9 | 13.8 | 13.8 | 20.0 |
| Setuju | 34 | 52.3 | 52.3 | 72.3 |
| Sangat Setuju | 18 | 27.7 | 27.7 | 100.0 |
| Total | 65 | 100.0 | 100.0 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Kreativitas** | | | | | |
|  | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Tidak Setuju | 4 | 6.2 | 6.2 | 6.2 |
| Kurang Setuju | 13 | 20.0 | 20.0 | 26.2 |
| Setuju | 30 | 46.2 | 46.2 | 72.3 |
| Sangat Setuju | 18 | 27.7 | 27.7 | 100.0 |
| Total | 65 | 100.0 | 100.0 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Kreativitas** | | | | | |
|  | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Tidak Setuju | 4 | 6.2 | 6.2 | 6.2 |
| Kurang Setuju | 10 | 15.4 | 15.4 | 21.5 |
| Setuju | 33 | 50.8 | 50.8 | 72.3 |
| Sangat Setuju | 18 | 27.7 | 27.7 | 100.0 |
| Total | 65 | 100.0 | 100.0 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Kreativitas** | | | | | |
|  | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Tidak Setuju | 4 | 6.2 | 6.2 | 6.2 |
| Kurang Setuju | 21 | 32.3 | 32.3 | 38.5 |
| Setuju | 24 | 36.9 | 36.9 | 75.4 |
| Sangat Setuju | 16 | 24.6 | 24.6 | 100.0 |
| Total | 65 | 100.0 | 100.0 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Inovasi Produk** | | | | | |
|  | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Tidak Setuju | 4 | 6.2 | 6.2 | 6.2 |
| Kurang Setuju | 13 | 20.0 | 20.0 | 26.2 |
| Setuju | 31 | 47.7 | 47.7 | 73.8 |
| Sangat Setuju | 17 | 26.2 | 26.2 | 100.0 |
| Total | 65 | 100.0 | 100.0 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Inovasi Produk** | | | | | |
|  | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Tidak Setuju | 2 | 3.1 | 3.1 | 3.1 |
| Kurang Setuju | 11 | 16.9 | 16.9 | 20.0 |
| Setuju | 35 | 53.8 | 53.8 | 73.8 |
| Sangat Setuju | 17 | 26.2 | 26.2 | 100.0 |
| Total | 65 | 100.0 | 100.0 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Inovasi Produk** | | | | | |
|  | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Tidak Setuju | 4 | 6.2 | 6.2 | 6.2 |
| Kurang Setuju | 13 | 20.0 | 20.0 | 26.2 |
| Setuju | 30 | 46.2 | 46.2 | 72.3 |
| Sangat Setuju | 18 | 27.7 | 27.7 | 100.0 |
| Total | 65 | 100.0 | 100.0 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Inovasi Produk** | | | | | |
|  | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Tidak Setuju | 4 | 6.2 | 6.2 | 6.2 |
| Kurang Setuju | 10 | 15.4 | 15.4 | 21.5 |
| Setuju | 34 | 52.3 | 52.3 | 73.8 |
| Sangat Setuju | 17 | 26.2 | 26.2 | 100.0 |
| Total | 65 | 100.0 | 100.0 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Inovasi Produk** | | | | | |
|  | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Tidak Setuju | 4 | 6.2 | 6.2 | 6.2 |
| Kurang Setuju | 22 | 33.8 | 33.8 | 40.0 |
| Setuju | 24 | 36.9 | 36.9 | 76.9 |
| Sangat Setuju | 15 | 23.1 | 23.1 | 100.0 |
| Total | 65 | 100.0 | 100.0 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Kinerja Pelaku UMKM** | | | | | |
|  | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Tidak Setuju | 4 | 6.2 | 6.2 | 6.2 |
| Kurang Setuju | 24 | 36.9 | 36.9 | 43.1 |
| Setuju | 23 | 35.4 | 35.4 | 78.5 |
| Sangat Setuju | 14 | 21.5 | 21.5 | 100.0 |
| Total | 65 | 100.0 | 100.0 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Kinerja Pelaku UMKM** | | | | | |
|  | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Tidak Setuju | 2 | 3.1 | 3.1 | 3.1 |
| Kurang Setuju | 10 | 15.4 | 15.4 | 18.5 |
| Setuju | 35 | 53.8 | 53.8 | 72.3 |
| Sangat Setuju | 18 | 27.7 | 27.7 | 100.0 |
| Total | 65 | 100.0 | 100.0 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Kinerja Pelaku UMKM** | | | | | |
|  | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Tidak Setuju | 2 | 3.1 | 3.1 | 3.1 |
| Kurang Setuju | 11 | 16.9 | 16.9 | 20.0 |
| Setuju | 35 | 53.8 | 53.8 | 73.8 |
| Sangat Setuju | 17 | 26.2 | 26.2 | 100.0 |
| Total | 65 | 100.0 | 100.0 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Kinerja Pelaku UMKM** | | | | | |
|  | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Tidak Setuju | 4 | 6.2 | 6.2 | 6.2 |
| Kurang Setuju | 13 | 20.0 | 20.0 | 26.2 |
| Setuju | 30 | 46.2 | 46.2 | 72.3 |
| Sangat Setuju | 18 | 27.7 | 27.7 | 100.0 |
| Total | 65 | 100.0 | 100.0 |  |

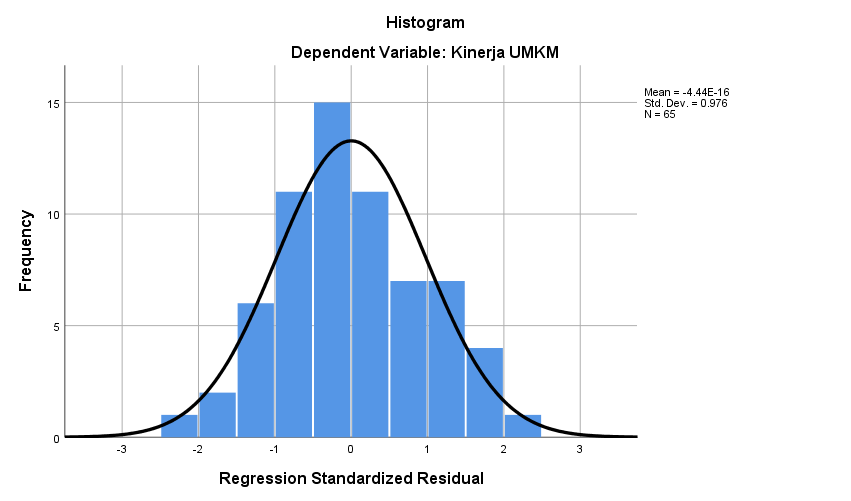
|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Kinerja Pelaku UMKM** | | | | | |
|  | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Tidak Setuju | 4 | 6.2 | 6.2 | 6.2 |
| Kurang Setuju | 13 | 20.0 | 20.0 | 26.2 |
| Setuju | 30 | 46.2 | 46.2 | 72.3 |
| Sangat Setuju | 18 | 27.7 | 27.7 | 100.0 |
| Total | 65 | 100.0 | 100.0 |  |

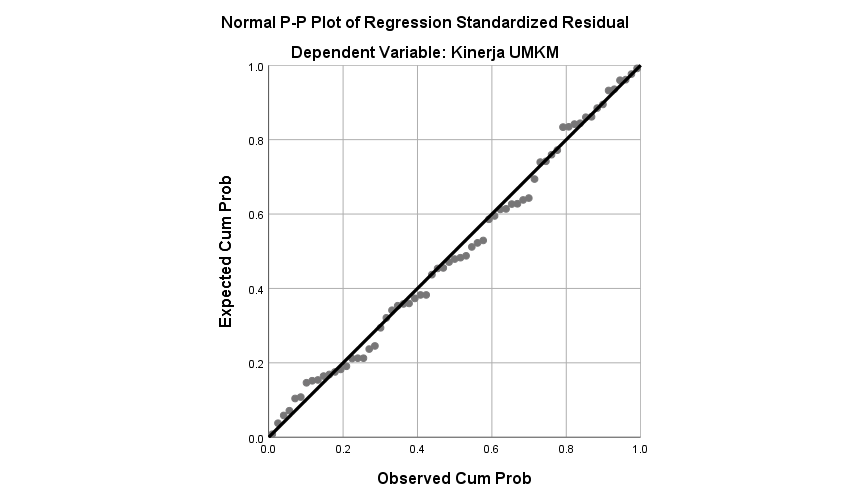
**Lampiran 5**

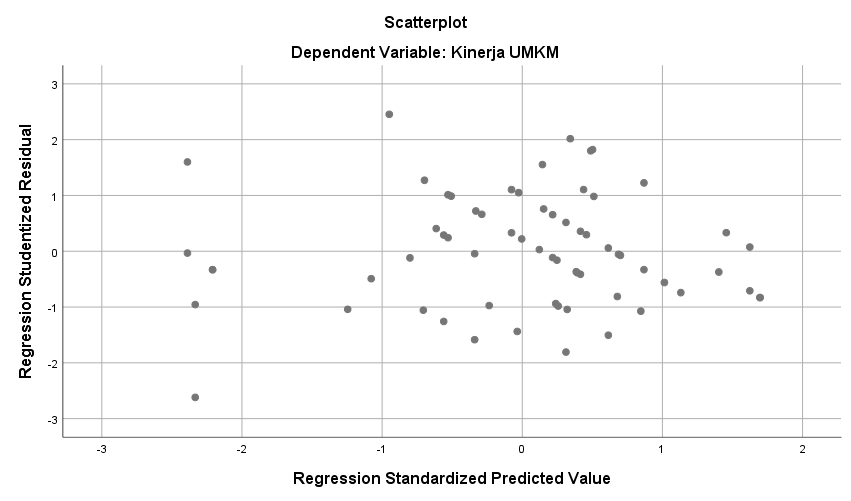
**Hasil Uji Asumsi Klasik Dan Regresi Linear Berganda**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Model Summaryb** | | | | |
| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
| 1 | .837a | .700 | .686 | 1.313 |
| a. Predictors: (Constant), Inovasi Produk, Kreativitas, Modal Sosial | | | | |
| b. Dependent Variable: Kinerja Pelaku UMKM | | | | |

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **ANOVAa** | | | | | | | | | | | | | |
| Model | | | Sum of Squares | | | df | | Mean Square | | F | | Sig. | |
| 1 | | Regression | 245.816 | | | 3 | | 81.939 | | 47.512 | | .000b | |
| Residual | 105.199 | | | 61 | | 1.725 | |  | |  | |
| Total | 351.015 | | | 64 | |  | |  | |  | |
| a. Dependent Variable: Kinerja Pelaku UMKM | | | | | | | | | | | | | |
| b. Predictors: (Constant), Inovasi Produk, Kreativitas, Modal Sosial | | | | | | | | | | | | | |
| **Coefficientsa** | | | | | | | | | | | | | | | |
| Model | | | | Unstandardized Coefficients | | | Standardized Coefficients | | t | | Sig. | | Collinearity Statistics | | |
| B | Std. Error | | Beta | | Tolerance | | VIF |
| 1 | (Constant) | | | 3.083 | 1.427 | |  | | 2.161 | | .035 | |  | |  |
| Modal Sosial | | | .575 | .098 | | .531 | | 5.859 | | .000 | | .598 | | 1.673 |
| Kreativitas | | | .329 | .107 | | .253 | | 3.077 | | .003 | | .725 | | 1.380 |
| Inovasi Produk | | | .186 | .081 | | .210 | | 2.289 | | .026 | | .582 | | 1.719 |
| a. Dependent Variable: Kinerja Pelaku UMKM | | | | | | | | | | | | | | | |







|  |  |  |
| --- | --- | --- |
| **One-Sample Kolmogorov-Smirnov Test** | | |
|  | | Unstandardized Residual |
| N | | 65 |
| Normal Parametersa,b | Mean | .0000000 |
| Std. Deviation | 1.28208318 |
| Most Extreme Differences | Absolute | .061 |
| Positive | .061 |
| Negative | -.055 |
| Test Statistic | | .061 |
| Asymp. Sig. (2-tailed) | | .200c,d |
| a. Test distribution is Normal. | | |
| b. Calculated from data. | | |
| c. Lilliefors Significance Correction. | | |
| d. This is a lower bound of the true significance. | | |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Coefficientsa** | | | | | | | | |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | Collinearity Statistics | |
| B | Std. Error | Beta | Tolerance | VIF |
| 1 | (Constant) | 1.831 | .814 |  | 2.248 | .028 |  |  |
| Modal Sosial | -.077 | .056 | -.219 | -1.381 | .172 | .598 | 1.673 |
| Kreativitas | -.092 | .061 | -.217 | -1.506 | .137 | .725 | 1.380 |
| Inovasi Produk | .076 | .046 | .263 | 1.638 | .107 | .582 | 1.719 |
| a. Dependent Variable: abs\_res | | | | | | | | |

**Lampiran 6**

**Data Responden**

|  |  |  |  |
| --- | --- | --- | --- |
| **No.** | **Nama** | **Jenis Kelamin** | **Jenis UMKM** |
| 1 | Rio Alexander Lumbanbatu | Laki-Laki | Makanan Dan Minuman |
| 2 | Sahadi | Laki-Laki | Makanan Dan Minuman |
| 3 | Chandra Irawan Harahap | Laki-Laki | Makanan Dan Minuman |
| 4 | Triono Hadi | Laki-Laki | Makanan Dan Minuman |
| 5 | Arwinsyah | Laki-Laki | Makanan Dan Minuman |
| 6 | Hazriani Damanik | Laki-Laki | Makanan Dan Minuman |
| 7 | Junaidi | Laki-Laki | Makanan Dan Minuman |
| 8 | Irawan | Laki-Laki | Makanan Dan Minuman |
| 9 | Burhanuddin S | Laki-Laki | Makanan Dan Minuman |
| 10 | Sabar Sitepu | Laki-Laki | Makanan Dan Minuman |
| 11 | Nazrin | Laki-Laki | Makanan Dan Minuman |
| 12 | Zulhamsyah Batubara | Laki-Laki | Makanan Dan Minuman |
| 13 | Irham | Laki-Laki | Makanan Dan Minuman |
| 14 | Suroso | Laki-Laki | Makanan Dan Minuman |
| 15 | Bakhtiar | Laki-Laki | Makanan Dan Minuman |
| 16 | Satria | Laki-Laki | Makanan Dan Minuman |
| 17 | M. Jufri | Laki-Laki | Makanan Dan Minuman |
| 18 | Rio Alexander Lumbanbatu | Laki-Laki | Makanan Dan Minuman |
| 19 | Sahadi | Laki-Laki | Makanan Dan Minuman |
| 20 | Chandra Irawan Harahap | Laki-Laki | Pakaian |
| 21 | Triono Hadi | Laki-Laki | Pakaian |
| 22 | Arwinsyah | Laki-Laki | Pakaian |
| 23 | Hazriani Damanik | Laki-Laki | Pakaian |
| 24 | Junaidi | Laki-Laki | Pakaian |
| 25 | Irawan | Laki-Laki | Pakaian |
| 26 | Burhanuddin S | Laki-Laki | Pakaian |
| 27 | Sabar Sitepu | Laki-Laki | Pakaian |
| 28 | Nazrin | Laki-Laki | Pakaian |
| 29 | M. Wahyu | Laki-Laki | Makanan Dan Minuman |
| 30 | Maulana Ibrahim | Laki-Laki | Makanan Dan Minuman |
| 31 | Taufik | Laki-Laki | Makanan Dan Minuman |
| 32 | Ridwan | Laki-Laki | Makanan Dan Minuman |
| 33 | Surya | Laki-Laki | Makanan Dan Minuman |
| 34 | Ami Kholis Hasibuan | Laki-Laki | Makanan Dan Minuman |
| 35 | Ichsan | Laki-Laki | Makanan Dan Minuman |
| 36 | Dedi Arianto | Laki-Laki | Makanan Dan Minuman |
| 37 | Devi Amanda | Perempuan | Makanan Dan Minuman |
| 38 | Uci Mahada | Perempuan | Makanan Dan Minuman |
| 39 | Yusnita | Perempuan | Makanan Dan Minuman |
| 40 | Riza Umami | Perempuan | Makanan Dan Minuman |
| 41 | Sugiatik | Perempuan | Makanan Dan Minuman |
| 42 | Siti Eliya | Perempuan | Makanan Dan Minuman |
| 43 | Salmiah | Perempuan | Peralatan Rumah Tangga |
| 44 | Agus Nawati | Perempuan | Peralatan Rumah Tangga |
| 45 | Latifah | Perempuan | Peralatan Rumah Tangga |
| 46 | Nur Hasanah | Perempuan | Peralatan Rumah Tangga |
| 47 | Linda Lestari | Perempuan | Peralatan Rumah Tangga |
| 48 | Siti Fatimah | Perempuan | Peralatan Rumah Tangga |
| 49 | Halimah | Perempuan | Peralatan Rumah Tangga |
| 50 | Siti Wahyuni | Perempuan | Peralatan Rumah Tangga |
| 51 | Siti Khodijah | Perempuan | Makanan Dan Minuman |
| 52 | Hotnida Dalimunte | Perempuan | Makanan Dan Minuman |
| 53 | Diana | Perempuan | Makanan Dan Minuman |
| 54 | Aisyah | Perempuan | Makanan Dan Minuman |
| 55 | Nur Hijriah | Perempuan | Makanan Dan Minuman |
| 56 | Rifka Ainisa | Perempuan | Makanan Dan Minuman |
| 57 | Hilda Alfiani | Perempuan | Makanan Dan Minuman |
| 58 | Nur Hadiyah | Perempuan | Makanan Dan Minuman |
| 59 | Siti Sarah | Perempuan | Makanan Dan Minuman |
| 60 | Indah Rahma | Perempuan | Makanan Dan Minuman |
| 61 | Siti Rahma | Perempuan | Makanan Dan Minuman |
| 62 | Siti Tari | Perempuan | Peralatan Rumah Tangga |
| 63 | Ros Mariana | Perempuan | Peralatan Rumah Tangga |
| 64 | Sufia | Perempuan | Peralatan Rumah Tangga |
| 65 | Aisyah Ramadhani | Perempuan | Peralatan Rumah Tangga |