**Lampiran 1. Karakteristik Pengusaha Tahun di Kelurahan Sari Rejo**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **No. Sampel** | **Nama Sampel** | **Umur (Tahun)** | **Tingkat Pendidikan** | **Jumlah Tanggungan (Jiwa)** | **Pengalaman (Tahun)** |
| 1. | Rahmad | 45 | SMA | 3 | 7 |
| 2. | Agus | 50 | SMA | 2 | 5 |
| 3. | Alfiansyah | 43 | SMA | 3 | 10 |
| 4. | Buyah | 50 | SMP | 2 | 12 |
| 5. | Fendi | 46 | SMA | 4 | 9 |
| 6. | Andi | 52 | SMA | 3 | 7 |
| 7. | Suyatno | 42 | SD | 3 | 4 |
| 8. | Darma | 39 | SMA | 4 | 8 |
| 9. | Rahim | 42 | SMA | 2 | 11 |
| 10. | Warno | 51 | SMP | 3 | 18 |
| **Jlh** |  | **460** |  | **29** | **91** |
| **Rataan** |  | **46** |  | **3** | **9** |

**Lampiran 2. Jumlah Bahan Baku, Harga dan Biaya Per Bulan**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **No. Sampel** | **Bahan Baku Kedelai**  **(Kg/Hari)** | **Bahan Baku Kedelai** | | **Total Biaya Bahan Baku (Rp/Bulan)** |
| **Jumlah Kedelai (Kg/Bulan)** | **Harga (Rp/Kg)** |
| 1. | 15 | 450 | 11.000 | 4.950.000 |
| 2. | 12,5 | 375 | 11.000 | 4.125.000 |
| 3. | 15 | 450 | 11.000 | 4.950.000 |
| 4. | 15 | 450 | 11.000 | 4.950.000 |
| 5. | 20 | 600 | 11.000 | 6.600.000 |
| 6. | 20 | 600 | 11.000 | 6.600.000 |
| 7. | 15 | 450 | 11.000 | 4.950.000 |
| 8. | 15 | 450 | 11.000 | 4.950.000 |
| 9. | 12.5 | 375 | 11.000 | 4.125.000 |
| 10. | 12.5 | 375 | 11.000 | 4.125.000 |
| **Jlh** | **152.5** | **4.575** | **110.000** | **50.325.000** |
| **Rataan** | **15,25** | **457,5** | **11.000** | **5.032.500** |

**Lampiran 3. Jumlah Tenaga Kerja, Upah Tenaga Kerja dan Total Biaya Tenaga Kerja Per Bulan**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No. Sampel** | **Jumlah Hari Kerja** | | **Jumlah Tenaga Kerja** | | | **Total Biaya Tenaga Kerja** |
| **Jumlah (Orang)** | | **Upah (Rp/Orang)** |
| 1. | 30 | | 1 | | 50.000 | 1.500.000 |
| 2. | 30 | | 1 | | 50.000 | 1.500.000 |
| 3. | 30 | | 1 | | 50.000 | 1.500.000 |
| 4. | 30 | | 2 | | 50.000 | 3.000.000 |
| 5. | 30 | | 1 | | 50.000 | 1.500.000 |
| 6. | 30 | | 2 | | 50.000 | 3.000.000 |
| 7. | 30 | | 1 | | 50.000 | 1.500.000 |
| 8. | 30 | | 1 | | 50.000 | 1.500.000 |
| 9. | 30 | | 1 | | 50.000 | 1.500.000 |
| 10. | 30 | | 2 | | 50.000 | 3.000.000 |
| **Jlh** | **300** | | **13** | | **500.000** | **19.500.000** |
| **Rataan** | **30** | | **1,3** | | **50.000** | **1.950.000** |
|  | | |  | |

**Lampiran 4. Jumlah Bahan Bakar dan Total Biaya Per Bulan**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **No. Sampel** | **Bahan Bakar (Tabung/Hari)** | | **Jumlah Bahan Bakar** | | | | **Total Biaya Bahan Bakar (Rp/Bulan)** |
| **Jumlah (Tabung/Bulan)** | | **Harga (Rp/Liter)** | |
| 1. | 1 | | 30 | | 17.000 | | 510.000 |
| 2. | 1 | | 30 | | 17.000 | | 510.000 |
| 3. | 1 | | 30 | | 17.000 | | 510.000 |
| 4. | 1 | | 30 | | 17.000 | | 510.000 |
| 5. | 2 | | 60 | | 17.000 | | 1.020.000 |
| 6. | 3 | | 90 | | 17.000 | | 1.530.000 |
| 7. | 3 | | 90 | | 17.000 | | 1.530.000 |
| 8. | 1 | | 30 | | 17.000 | | 510.000 |
| 9. | 1 | | 30 | | 17.000 | | 510.000 |
| 10. | 1 | | 30 | | 17.000 | | 510.000 |
| **Jlh** | **15** | | **450** | | **170.000** | | **7.650.000** |
| **Rataan** | **1.5** | | **45** | | **17.000** | | **7.65.000** |
|  | |  | |  | |  |

**Lampiran 5. Biaya Penyusutan Peralatan Per Pengusaha Per Tahun**

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **No. Sampel** | **Tong** | | | **Penyusutan (Rp/Tahun)** | **Penggilingan** | | | **Penyusutan (Rp/Tahun)** | **Kain** | | | **Penyusutan (Rp/Tahun)** |
| **Unit** | **Harga (Rp/unit)** | **Umur Pakai (Tahun)** | **Unit** | **Harga (Rp/unit)** | **Umur Pakai (Tahun)** | **Unit** | **Harga (Rp/meter)** | **Umur Pakai (Tahun)** |
| 1. | 14 | 150.000 | 10 | 210.000 | 1 | 6.000.000 | 10 | 600.000 | 7 | 20.000 | 10 | 14.000 |
| 2. | 14 | 150.000 | 5 | 420.000 | 1 | 6.000.000 | 5 | 1.200.000 | 7 | 20.000 | 5 | 28.000 |
| 3. | 14 | 150.000 | 10 | 210.000 | 1 | 6.000.000 | 10 | 600.000 | 7 | 20.000 | 10 | 14.000 |
| 4. | 15 | 150.000 | 16 | 140.625 | 1 | 6.000.000 | 16 | 375.000 | 7 | 20.000 | 16 | 8.750 |
| 5. | 15 | 150.000 | 12 | 187.500 | 1 | 6.000.000 | 12 | 500.000 | 7 | 20.000 | 12 | 11.666 |
| 6. | 20 | 150.000 | 7 | 428.571 | 1 | 6.000.000 | 7 | 875.000 | 12 | 20.000 | 7 | 34.285 |
| 7. | 14 | 150.000 | 4 | 525.000 | 1 | 6.000.000 | 4 | 1.500.000 | 6 | 20.000 | 4 | 30.000 |
| 8. | 14 | 150.000 | 8 | 262.500 | 1 | 6.000.000 | 8 | 720.000 | 6 | 20.000 | 8 | 15.000 |
| 9. | 14 | 150.000 | 11 | 190.909 | 1 | 6.000.000 | 11 | 545.454 | 6 | 20.000 | 11 | 10.909 |
| 10. | 14 | 150.000 | 22 | 95.454 | 1 | 6.000.000 | 22 | 272.727 | 6 | 20.000 | 22 | 54.545 |
| **Jumlah** | **148** | **1.500.000** | **105** | **2.670.559** | **10** | **60.000.000** | **105** | **7.188.181** | **71** | **200.000** | **105** | **221.155** |
| **Rataan** | **15** | **15.000** | **10.5** | **267.055** | **1** | **6.000.000** | **10,5** | **718.818** | **7,1** | **20.000** | **10,5** | **22.115,5** |

**Lampiran 6. Lanjutan Biaya Penyusutan Peralatan Per Pengusaha Per Tahun**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **No. Sampel** | **Cetakan/Papan** | | | **Penyusutan (Rp/Tahun)** | **Total Biaya Penyusutan (Rp/Tahun)** |
| **Unit** | **Harga (Rp/unit)** | **Umur Pakai (Tahun)** |
| 1. | 10 | 30.000 | 10 | 30.000 | 854.000 |
| 2. | 10 | 30.000 | 5 | 60.000 | 1.708.000 |
| 3. | 10 | 30.000 | 10 | 30.000 | 854.000 |
| 4. | 10 | 30.000 | 16 | 18.750 | 543.125 |
| 5. | 10 | 30.000 | 12 | 25.000 | 724.166 |
| 6. | 20 | 30.000 | 7 | 85.714 | 1.423.570 |
| 7. | 10 | 30.000 | 4 | 75.000 | 2.130.000 |
| 8. | 10 | 30.000 | 8 | 37.500 | 1.035.000 |
| 9. | 10 | 30.000 | 11 | 27.272 | 774.544 |
| 10. | 10 | 30.000 | 22 | 13.636 | 436.362 |
| **Jumlah** | **110** | **300.000** | **105** | **402.872** | **9.447.642** |
| **Rataan** | **11** | **30.000** | **10,5** | **40.287,2** | **944.764,2** |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  |  |  |  |  |

**Lampiran 7. Total Penerimaan Pengusaha Tahu Per Bulan**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **No. Sampel** | **Jumlah Kedelai (Kg/Hari)** | **Produksi (Papan/Bulan)** | **Harga Jual (Rp/Papan)** | **Penerimaan (Rp/Bulan)** |
| 1. | 15 | 450 | 25.000 | 11.250.000 |
| 2. | 12,5 | 375 | 25.000 | 9.375.000 |
| 3. | 15 | 450 | 25.000 | 11.250.000 |
| 4. | 15 | 450 | 25.000 | 11.250.000 |
| 5. | 20 | 600 | 25.000 | 15.000.000 |
| 6. | 20 | 600 | 25.000 | 15.000.000 |
| 7. | 15 | 450 | 25.000 | 11.250.000 |
| 8. | 15 | 450 | 25.000 | 11.250.000 |
| 9. | 12.5 | 375 | 25.000 | 9.375.000 |
| 10. | 12.5 | 375 | 25.000 | 9.375.000 |
| **Jumlah** | **152.5** | **4.575** | **250.000** | **114.375.000** |
| **Rataan** | **15,25** | **457,5** | **25.000** | **11.437.500** |

**Lampiran 8. Input Variabel-Variabel Bahan Baku, Bahan Bakar dan Tenaga Kerja dan Biaya Penyusutan Alat Terhadap Produksi Tahu**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No. Sampel** | **Biaya Bahan Baku Kedelai (Rp/Kg))** | **Biaya Bahan Bakar Gas (Rp/Bulan )** | **Biaya Tenaga Kerja (Rp/Orang)** | **Biaya Penyusutan Alat**  **(Rp/Bulan)** | | **Biaya Produksi (Rp/Bulan )** |
| 1. | 4.950.000 | 510.000 | 1.500.000 | 854.000 | 7.814.000 | |
| 2. | 4.125.000 | 510.000 | 1.500.000 | 1.708.000 | 7.843.000 | |
| 3. | 4.950.000 | 510.000 | 1.500.000 | 854.000 | 7.814.000 | |
| 4. | 4.950.000 | 510.000 | 3.000.000 | 543.125 | 9.003.125 | |
| 5. | 6.600.000 | 1.020.000 | 1.500.000 | 724.166 | 9.844.166 | |
| 6. | 6.600.000 | 1.530.000 | 3.000.000 | 1.423.570 | 12.553.570 | |
| 7. | 4.950.000 | 1.530.000 | 1.500.000 | 2.130.000 | 10.110.000 | |
| 8. | 4.950.000 | 510.000 | 1.500.000 | 1.035.000 | 7.995.000 | |
| 9. | 4.125.000 | 510.000 | 1.500.000 | 774.544 | 6.909.544 | |
| 10. | 4.125.000 | 510.000 | 3.000.000 | 436.362 | 8.071.362 | |
| **Jumlah** | **50.325.000** | **7.650.000** | **19.500.000** | **9.447.642** | **87.957.767** | |
| **Rataan** | **5.032.500** | **7.65.000** | **1.950.000** | **944.764,2** | **8.795.776** | |

**Lampiran 9. Nilai Tambah Industri Tahu Per Bulan**

|  |  |  |  |
| --- | --- | --- | --- |
| **No. Sampel** | **Jumlah Ampas Kedelai (Goni)** | **Harga Amplas Kedelai (Rp/Goni)** | **Total Penerimaan (Rp/Bulan)** |
| 1. | 30 | 20.000 | 600.000 |
| 2. | 25 | 20.000 | 500.000 |
| 3. | 30 | 20.000 | 600.000 |
| 4. | 30 | 20.000 | 600.000 |
| 5. | 40 | 20.000 | 800.000 |
| 6. | 40 | 20.000 | 800.000 |
| 7. | 30 | 20.000 | 600.000 |
| 8. | 30 | 20.000 | 600.000 |
| 9. | 25 | 20.000 | 500.000 |
| 10. | 25 | 20.000 | 500.000 |
| **Jumlah** | **305** | **200.000** | **5.500.000** |
| **Rataan** | **30,5** | **20.000** | **550.000** |

**Lampiran 9. Nilai Tambah Industri Tahu Per Bulan**

|  |  |  |  |
| --- | --- | --- | --- |
| **No. Sampel** | **Jumlah Air Tahu (Rp/Liter)** | **Harga Air Tahu (Rp/Liter)** | **Total Penerimaan (Rp/Bulan)** |
| 1. | 80 | 15.000 | 1.200.000 |
| 2. | 70 | 15.000 | 1.050.000 |
| 3. | 80 | 15.000 | 1.200.000 |
| 4. | 80 | 15.000 | 1.200.000 |
| 5. | 100 | 15.000 | 1.500.000 |
| 6. | 100 | 15.000 | 1.500.000 |
| 7. | 80 | 15.000 | 1.200.000 |
| 8. | 90 | 15.000 | 1.350.000 |
| 9. | 75 | 15.000 | 1.125.000 |
| 10. | 70 | 15.000 | 1.050.000 |
| **Jumlah** | **825** | **150.000** | **12.375.000** |
| **Rataan** | **82,5** | **15.000** | **1.237.500** |

**Lampiran 10. Nilai Tambah Industri Tahu Per Bulan**

|  |  |  |  |
| --- | --- | --- | --- |
| **No. Sampel** | **Amplas Kedelai (Rp/Goni)** | **Air Tahu (Rp/Bungkus)** | **Nilai Tambah (Rp/Bulan)** |
| 1. | 600.000 | 1.200.000 | 1.800.000 |
| 2. | 500.000 | 1.050.000 | 1.550.000 |
| 3. | 600.000 | 1.200.000 | 1.800.000 |
| 4. | 600.000 | 1.200.000 | 1.800.000 |
| 5. | 800.000 | 1.500.000 | 2.300.000 |
| 6. | 800.000 | 1.500.000 | 2.300.000 |
| 7. | 600.000 | 1.200.000 | 1.800.000 |
| 8. | 600.000 | 1.350.000 | 1.950.000 |
| 9. | 500.000 | 1.125.000 | 1.625.000 |
| 10. | 500.000 | 1.050.000 | 1.550.000 |
| **Jumlah** | **5.500.000** | **12.375.000** | **18.475.000** |
| **Rataan** | **550.000** | **1.237.500** | **1.847.500** |

**Lampiran. 11. Total Pendapatan Pengusaha Tahu Per Bulan**

|  |  |  |  |
| --- | --- | --- | --- |
| **No. Sampel** | **Penerimaan**  **(Rp/Bulan)** | **Penerimaan Nilai Tambah (Rp/Bulan)** | **Total Penerimaan (Rp/Bulan)** |
| 1. | 11.250.000 | 1.800.000 | 13.050.000 |
| 2. | 9.375.000 | 1.550.000 | 10.925.000 |
| 3. | 11.250.000 | 1.800.000 | 13.050.000 |
| 4. | 11.250.000 | 1.800.000 | 13.050.000 |
| 5. | 15.000.000 | 2.300.000 | 17.300.000 |
| 6. | 15.000.000 | 2.300.000 | 17.300.000 |
| 7. | 11.250.000 | 1.800.000 | 13.050.000 |
| 8. | 11.250.000 | 1.950.000 | 13.200.000 |
| 9. | 9.375.000 | 1.625.000 | 11.000.000 |
| 10. | 9.375.000 | 1.550.000 | 10.925.000 |
| **Jumlah** | **114.375.000** | **18.475.000** | **132.850.000** |
| **Rataan** | **11.437.500** | **1.847.500** | **13.285.000** |

**Lampiran 13. Kelayakan Pengusaha Industri Tahu Per Bulan**

|  |  |  |  |
| --- | --- | --- | --- |
| **No. Sampel** | **Penerimaan (Rp/Bulan)** | **Total Biaya Produksi (Rp/Bulan)** | **Total Pendapatan (Rp/Bulan)** |
| 1. | 13.050.000 | 7.814.000 | 5.236.000 |
| 2. | 10.925.000 | 7.843.000 | 3.082.000 |
| 3. | 13.050.000 | 7.814.000 | 5.236.000 |
| 4. | 13.050.000 | 9.003.125 | 4.046.875 |
| 5. | 17.300.000 | 9.844.166 | 7.455.834 |
| 6. | 17.300.000 | 12.553.570 | 4.746.430 |
| 7. | 13.050.000 | 10.110.000 | 2.940.000 |
| 8. | 13.200.000 | 7.995.000 | 5.205.000 |
| 9. | 11.000.000 | 6.909.544 | 4.090.456 |
| 10. | 10.925.000 | 8.071.362 | 2.853.638 |
| **Jumlah** | **132.850.000** | **87.957.767** | **48.938.652** |
| **Rataan** | **13.285.000** | **8.795.776** | **4.893.865** |

**Lampiran 14. Variabel Penelitian**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **No.** | **Biaya Bahan Baku**  **(X1)** | **Biaya Tenaga Kerja**  **(X2)** | **Biaya Bahan Bakar**  **(X3)** | **Biaya Penyusutan Alat (X4)** | **Pendapatan (Y)** |
| 1. | 4.950.000 | 1.500.000 | 510.000 | 854.000 | 5.236.000 |
| 2. | 4.125.000 | 1.500.000 | 510.000 | 1.708.000 | 3.082.000 |
| 3. | 4.950.000 | 1.500.000 | 510.000 | 854.000 | 5.236.000 |
| 4. | 4.950.000 | 3.000.000 | 510.000 | 543.125 | 4.046.875 |
| 5. | 6.600.000 | 1.500.000 | 1.020.000 | 724.166 | 7.455.834 |
| 6. | 6.600.000 | 3.000.000 | 1.530.000 | 1.423.570 | 4.746.430 |
| 7. | 4.950.000 | 1.500.000 | 1.530.000 | 2.130.000 | 2.940.000 |
| 8. | 4.950.000 | 1.500.000 | 510.000 | 1.035.000 | 5.205.000 |
| 9. | 4.125.000 | 1.500.000 | 510.000 | 774.544 | 4.090.456 |
| 10. | 4.125.000 | 3.000.000 | 510.000 | 436.362 | 2.853.638 |
| **Jumlah** | **50.325.000** | **19.500.000** | **7.650.000** | **9.447.642** | **48.938.652** |
| **Rataan** | **5.032.500** | **1.950.000** | **7.65.000** | **944.764,2** | **4.893.865** |

**Lampiran 15. Kelayakan Pengusaha Industri Tahu Per Bulan**

|  |  |  |  |
| --- | --- | --- | --- |
| **No. Sampel** | **Penerimaan (Rp/Bulan)** | **Total Biaya Produksi (Rp/Bulan)** | **Kelayakan Usaha** |
| 1. | 13.050.000 | 7.814.000 | 1,67 |
| 2. | 10.925.000 | 7.843.000 | 1,39 |
| 3. | 13.050.000 | 7.814.000 | 1,67 |
| 4. | 13.050.000 | 9.003.125 | 1,44 |
| 5. | 17.300.000 | 9.844.166 | 1,75 |
| 6. | 17.300.000 | 12.553.570 | 1,37 |
| 7. | 13.050.000 | 10.110.000 | 1,29 |
| 8. | 13.200.000 | 7.995.000 | 1,65 |
| 9. | 11.000.000 | 6.909.544 | 1,59 |
| 10. | 10.925.000 | 8.071.362 | 1,35 |
| **Jumlah** | **132.850.000** | **87.957.767** | **15,17** |
| **Rataan** | **13.285.000** | **8.795.776** | **1,51** |

**Lampiran 16. Hasil Regresi Linier Berganda**

| **Descriptive Statistics** | | | |
| --- | --- | --- | --- |
|  | Mean | Std. Deviation | N |
| Pendapatan | 5765542.63 | 2350445.240 | 10 |
| Biaya Bahan Baku | 16380000.00 | 2740047.822 | 10 |
| Biaya Bahan Bakar | 513500.00 | 214122.709 | 10 |
| Biaya Tenaga Kerja | 5200000.00 | 727774.122 | 10 |
| Biaya Penyusutan alat | 1302502.70 | 861884.955 | 10 |

| **ANOVAb** | | | | | | |
| --- | --- | --- | --- | --- | --- | --- |
| Model | | Sum of Squares | Df | Mean Square | F | Sig. |
| 1 | Regression | 9.36013 | 2 | 2.34013 | 5.783 | .000a |
| Residual | 6.66113 | 7 | 2.66412 |  |  |
| Total | 1.60214 | 9 |  |  |  |
| a. Predictors: (Constant), Biaya Penyusutan alat, Biaya Tenaga Kerja, Biaya Bahan Baku, Biaya Bahan Bakar | | | | | | |
| b. Dependent Variable: Pendapatan | | | | | | |

| **Model Summary** | | | | | | | | | |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate | Change Statistics | | | | |
| R Square Change | F Change | df1 | df2 | Sig. F Change |
| 1 | .754a | .774 | .718 | 1632303.189 | .584 | 5.783 | 4 | 25 | .000 |
| a. Predictors: (Constant), Biaya Penyusutan alat, Biaya Tenaga Kerja, Biaya Bahan Baku, Biaya Bahan Bakar | | | | | | | | | |

| **Coefficientsa** | | | | | | | | | |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | Correlations | | |
| B | Std. Error | Beta | Zero-order | Partial | Part |
| 1 | (Constant) | 1.8317 | 3232572.699 |  | 5.664 | .000 |  |  |  |
| Biaya Bahan Baku | .371 | .175 | .316 | 1.551 | .155 | .579 | .296 | .200 |
| Biaya Bahan Bakar | 2.331 | 2.428 | .192 | .869 | .373 | .629 | .171 | .112 |
| Biaya Tenaga Kerja | 1.783 | .473 | .366 | 2.766 | .029 | .545 | .447 | .322 |
| Biaya Penyusutan alat | .869 | .355 | .245 | 2.977 | .027 | .329 | .353 | .243 |
| a. Dependent Variable: Pendapatan | | | | | | | | | |