**KUESIONER**

Lampiran 1

**I. IDENTITAS PEMBERI KUESIONER**

Nama : Suryaningsih

NPM : 153114190

JenisKelamin : Perempuan

Jurusan : Manajemen

Fakultas : Ekonomi

Perguruan Tinggi : Universitas Muslim Nusantara Al Washliya Medan

Judul Penelitian : **“Pengaruh *Price Policy* dan *Advertising* Terhadap Volume Penjualan pada PT. Socfindo Matapao”.**

**Medan, Juli 2019**

**Peneliti**

**Suryaningsih**

**153114190**

**II. IDENTITAS RESPONDEN**

Nama : ……………………………………..

Umur : …………… tahun

Pekerjaan : …………………………………….

Jabatan : ……………………………………..

Jenis Kelamin : Laki-Laki / Perempuan

Pendidikan : ……………………………………..

Alamat : ……………………………………..

**III. PETUNJUK PENGISIAN**

Pada setiap nomor pernyataan berilah tanda benar pada kolom yang tersedia sesuai dengan penilaian anda.

Keterangan jawaban:

**SS : Sangat Setuju S : Setuju**

**R : Ragu TS : Tidak Setuju**

**STS : Sangat Tidak Setuju**

**IV. DAFTAR KUESIONER**

1. ***Price Policy* (X1)**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No** | **Pernyataan** | **SS** | **S** | **R** | **TS** | **STS** |
| **1** | **2** | **3** | | | | |
|  | **Penetapan Harga Jual** |  | | | | |
| 1. | Penetapan Harga yang dijalankan di PT. Socfindo Matapao dapat diterima konsumen |  |  |  |  |  |
| 2. | Konsumen tidak keberatan dengan penetapan harga yang diberikan PT. SocfindoMatapao |  |  |  |  |  |
| 3. | Penetapan harga yang diberikan sudah sesuai dengan ketentuan |  |  |  |  |  |
| 4. | PT. Socfindo Menetapkan harga sesuai dengan kualitas produk yang ditawarkan |  |  |  |  |  |
|  | **Elastisitas Harga** |  |  |  |  |  |
| 5. | Harga yang yang diberikan PT. Socfindo sudah elastis |  |  |  |  |  |
| 6. | Perubahan harga mempengaruhi permintaan produk |  |  |  |  |  |
| 7. | Para konsumen memberikan respon yang baik mengenai harga yang ditawarkan PT. Socfindo Matapao |  |  |  |  |  |
|  | **Pertumbuhan Harga Pesaing** |  |  |  |  |  |
| 8. | Perusahaan tidak pernah dipengaruhi pada harga yang juga ditawarkan pesaing |  |  |  |  |  |
| 9. | Harga yang ditawarkan pesaing tidak lebih bagus dibandaing harga yang ditawarkan oleh PT. Socfindo Matapao |  |  |  |  |  |
| 10. | Harga yang ditawarkan PT. Socfindo Matapao sudah merupakan harga terbaik |  |  |  |  |  |

1. ***Advertising*(X2)**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No** | **Pernyataan** | **SS** | **S** | **R** | **TS** | **STS** |
| **1** | **2** | **3** | | | | |
|  | **Frekuensi Promosi** |  | | | | |
| 1. | PT. Socfindo Matapao melakukan promosi di media elektronik maupun non elektronik |  |  |  |  |  |
| 2. | PT. Socfindo Matapao sering melakukan promosi |  |  |  |  |  |
|  | **Kualitas Promosi** |  |  |  |  |  |
| 3. | PT. Socfindo Matapao selalu memberikan promosi yang baik kepada konsumen |  |  |  |  |  |
| 4. | PT. Socfindo Matapao memberikan informasi yang rinci pada saat promosi |  |  |  |  |  |
| 5. | Kualitas produk PT. Socfindo Matapao sama dengan poster yang dilihat pada saat melakukan promosi |  |  |  |  |  |
|  | **Kuantitas Promosi** |  |  |  |  |  |
| 6. | Promosi yang dilakukan oleh PT. Socfindo Matapao memiliki jumlah yang besar |  |  |  |  |  |
| 7. | Para konsumen puas dengan promosi yang diberikan oleh PT. Socfindo Matapao |  |  |  |  |  |
|  | **Waktu Promosi** |  |  |  |  |  |
| 8. | PT. Socfindo Matapao melakukan promosi setiap bulan |  |  |  |  |  |
|  | **Ketetapan atau Kesesuaian** |  |  |  |  |  |
| 9. | Promosi yang dilakukan PT. Socfindo Matapao berjalan dengan ketetapan yang berlaku |  |  |  |  |  |
| 10. | Promosi yang dilakukan PT. Socfindo Matapao sudah sesuai untuk konsumen |  |  |  |  |  |

1. **Volume Penjualan (Y)**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No** | **Pernyataan** | **SS** | **S** | **R** | **TS** | **STS** |
| **1** | **2** | **3** | | | | |
|  | **Mencapai Volume Penjualan** |  | | | | |
| 1. | PT. Socfindo mampu mencapai volume penjualan sesuai target |  |  |  |  |  |
| 2. | Karyawan selalu berusaha agar volume penjualan terus meningkat |  |  |  |  |  |
| 3. | PT. Socfindo terus meningkatkan kualitas produk agar konsumen tertarik untuk membeli produk yang ditawarkan |  |  |  |  |  |
| 4. | PT. Socfindo selalu mencapai volume penjualan yang maksimal |  |  |  |  |  |
| 5. | PT. Mampu mempertahankan kualitas produknya |  |  |  |  |  |
|  | **Mendapatkan Laba** |  |  |  |  |  |
| 6. | PT. Socfindo selalu mendapatkan laba yang maksimal |  |  |  |  |  |
| 7. | Laba di PT. Sofindo selalu meningkat |  |  |  |  |  |
|  | **Menunjang Pertumbuhan Perusahaan** |  |  |  |  |  |
| 8. | PT. Socfindo selalu mendapatkan respon yang bagus dari konsumen |  |  |  |  |  |
| 9. | Citra PT. Socfindo sangat bagus di mata konsumen |  |  |  |  |  |
| 10. | Pertumbuhan PT. Socfindo sangat meningkat |  |  |  |  |  |

**Lampiran**

UjiValiditasVariabel Price Policy (X1)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Item-Total Statistics** | | | | |
|  | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
| Item1 | 33.50 | 49.494 | .937 | .978 |
| Item2 | 33.38 | 50.111 | .973 | .975 |
| Item3 | 33.44 | 55.794 | .899 | .978 |
| Item4 | 33.06 | 53.654 | .913 | .977 |
| Item5 | 33.38 | 50.111 | .973 | .975 |
| Item6 | 32.99 | 57.354 | .808 | .981 |
| Item7 | 34.14 | 56.905 | .837 | .980 |
| Item8 | 33.25 | 50.823 | .959 | .976 |
| Item9 | 33.50 | 53.089 | .927 | .977 |
| Item10 | 33.50 | 54.228 | .919 | .977 |

UjiReliabilitasVariabel Price Policy (X1)

|  |  |
| --- | --- |
| **Reliability Statistics** | |
| Cronbach's Alpha | N of Items |
| .980 | 10 |

UjiValiditasVariabel Advertising (X2)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Item-Total Statistics** | | | | |
|  | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
| Item1 | 35.25 | 62.038 | .922 | .976 |
| Item2 | 35.82 | 60.982 | .917 | .976 |
| Item3 | 35.39 | 61.177 | .938 | .976 |
| Item4 | 35.30 | 62.871 | .920 | .977 |
| Item5 | 35.51 | 61.190 | .937 | .976 |
| Item6 | 35.82 | 57.311 | .916 | .976 |
| Item7 | 35.30 | 58.744 | .914 | .976 |
| Item8 | 35.28 | 61.291 | .920 | .976 |
| Item9 | 35.30 | 62.871 | .920 | .977 |
| Item10 | 36.07 | 52.931 | .928 | .980 |

UjiReliabilitasVariabel Advertising (X2)

|  |  |
| --- | --- |
| **Reliability Statistics** | |
| Cronbach's Alpha | N of Items |
| .979 | 10 |

UjiValiditasVariabel Volume Penjualan (Y)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Item-Total Statistics** | | | | |
|  | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
| Item1 | 36.30 | 63.681 | .926 | .970 |
| Item2 | 36.41 | 64.524 | .936 | .970 |
| Item3 | 36.43 | 69.311 | .811 | .975 |
| Item4 | 36.90 | 59.078 | .923 | .971 |
| Item5 | 36.50 | 61.722 | .927 | .970 |
| Item6 | 37.09 | 59.650 | .922 | .970 |
| Item7 | 36.41 | 64.524 | .936 | .970 |
| Item8 | 36.49 | 67.696 | .883 | .973 |
| Item9 | 36.11 | 64.683 | .869 | .972 |
| Item10 | 36.65 | 57.446 | .905 | .973 |

UjiReliabilitasVariabel Volume Penjualan (Y)

|  |  |
| --- | --- |
| **Reliability Statistics** | |
| Cronbach's Alpha | N of Items |
| .974 | 10 |

**Lampiran. TabelTabulasi**

**Tabulasi Data Variabel*Price Policy* (X1)**

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **No Respinden** | **Nomor Item Pernyataan** | | | | | | | | | | **Jumlah** |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 1 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 2 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 3 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 49 |
| 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 49 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 49 |
| 6 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 47 |
| 7 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 47 |
| 8 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 47 |
| 9 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 47 |
| 10 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 47 |
| 11 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 47 |
| 12 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 47 |
| 13 | 5 | 5 | 4 | 5 | 5 | 5 | 3 | 5 | 4 | 4 | 45 |
| 14 | 5 | 5 | 4 | 5 | 5 | 5 | 3 | 5 | 4 | 4 | 45 |
| 15 | 5 | 5 | 4 | 5 | 5 | 5 | 3 | 5 | 4 | 4 | 45 |
| 16 | 5 | 5 | 4 | 5 | 5 | 5 | 3 | 5 | 4 | 4 | 45 |
| 17 | 5 | 5 | 4 | 5 | 5 | 5 | 3 | 5 | 4 | 4 | 45 |
| 18 | 5 | 5 | 4 | 5 | 5 | 5 | 3 | 5 | 4 | 4 | 45 |
| 19 | 5 | 5 | 4 | 5 | 5 | 5 | 3 | 5 | 4 | 4 | 45 |
| 20 | 5 | 5 | 4 | 5 | 5 | 5 | 3 | 5 | 4 | 4 | 45 |
| 21 | 4 | 4 | 4 | 5 | 4 | 4 | 3 | 5 | 4 | 4 | 41 |
| 22 | 4 | 4 | 4 | 5 | 4 | 4 | 3 | 5 | 4 | 4 | 41 |
| 23 | 4 | 4 | 4 | 5 | 4 | 4 | 3 | 5 | 4 | 4 | 41 |
| 24 | 4 | 4 | 4 | 5 | 4 | 4 | 3 | 5 | 4 | 4 | 41 |
| 25 | 4 | 4 | 4 | 5 | 4 | 4 | 3 | 5 | 4 | 4 | 41 |
| 26 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 27 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 28 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 29 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 30 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 31 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 32 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 33 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 34 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 35 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 36 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 37 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 38 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 39 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 40 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 41 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 42 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 43 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 44 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 45 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 46 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 47 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 48 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 49 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 50 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 51 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 37 |
| 52 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 37 |
| 53 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 37 |
| 54 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 37 |
| 55 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 37 |
| 56 | 3 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 32 |
| 57 | 3 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 32 |
| 58 | 3 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 32 |
| 59 | 3 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 32 |
| 60 | 3 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 32 |
| 61 | 2 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 31 |
| 62 | 2 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 31 |
| 63 | 2 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 31 |
| 64 | 2 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 31 |
| 65 | 2 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 31 |
| 66 | 2 | 2 | 3 | 3 | 2 | 4 | 2 | 3 | 3 | 3 | 27 |
| 67 | 2 | 2 | 3 | 3 | 2 | 4 | 2 | 3 | 3 | 3 | 27 |
| 68 | 2 | 2 | 3 | 3 | 2 | 4 | 2 | 3 | 3 | 3 | 27 |
| 69 | 2 | 2 | 3 | 3 | 2 | 4 | 2 | 3 | 3 | 3 | 27 |
| 70 | 2 | 2 | 3 | 3 | 2 | 4 | 2 | 3 | 3 | 3 | 27 |
| 71 | 2 | 2 | 3 | 3 | 2 | 4 | 2 | 2 | 2 | 2 | 24 |
| 72 | 2 | 2 | 3 | 3 | 2 | 4 | 2 | 2 | 2 | 2 | 24 |
| 73 | 2 | 2 | 3 | 3 | 2 | 4 | 2 | 2 | 2 | 2 | 24 |
| 74 | 2 | 2 | 3 | 3 | 2 | 3 | 2 | 2 | 2 | 2 | 23 |
| 75 | 2 | 2 | 3 | 3 | 2 | 3 | 2 | 2 | 2 | 2 | 23 |
| 76 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 21 |
| 77 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 21 |
| 78 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 21 |
| 79 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 20 |
| 80 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 20 |
|  | ∑X1 | | | | | | | | | | 2972 |

Sumber : Data PenelitianDiolah (2019)

**Tabulasi Data Variabel*Advertising* (X2)**

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **No Respinden** | **Nomor Item Pernyataan** | | | | | | | | | | **Jumlah** |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 1 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 2 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 3 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 6 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 7 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 8 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 9 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 10 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 11 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 12 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 13 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 14 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 15 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 16 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 17 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 18 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 19 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 20 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 21 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 46 |
| 22 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 46 |
| 23 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 46 |
| 24 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 46 |
| 25 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 46 |
| 26 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 43 |
| 27 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 43 |
| 28 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 43 |
| 29 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 43 |
| 30 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 43 |
| 31 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 41 |
| 32 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 41 |
| 33 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 41 |
| 34 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 41 |
| 35 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 41 |
| 36 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 41 |
| 37 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 41 |
| 38 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 41 |
| 39 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 41 |
| 40 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 41 |
| 41 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 42 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 43 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 44 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 45 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 46 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 47 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 48 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 49 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 50 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 51 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 2 | 36 |
| 52 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 2 | 36 |
| 53 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 2 | 36 |
| 54 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 2 | 36 |
| 55 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 2 | 36 |
| 56 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 2 | 36 |
| 57 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 2 | 36 |
| 58 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 2 | 36 |
| 59 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 2 | 36 |
| 60 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 2 | 36 |
| 61 | 4 | 3 | 4 | 4 | 3 | 2 | 3 | 4 | 4 | 2 | 33 |
| 62 | 4 | 3 | 4 | 4 | 3 | 2 | 3 | 4 | 4 | 2 | 33 |
| 63 | 4 | 3 | 4 | 4 | 3 | 2 | 3 | 4 | 4 | 2 | 33 |
| 64 | 4 | 3 | 4 | 4 | 3 | 2 | 3 | 4 | 4 | 2 | 33 |
| 65 | 4 | 3 | 4 | 4 | 3 | 2 | 3 | 4 | 4 | 2 | 33 |
| 66 | 4 | 3 | 3 | 4 | 3 | 2 | 3 | 4 | 4 | 2 | 32 |
| 67 | 4 | 3 | 3 | 4 | 3 | 2 | 3 | 4 | 4 | 2 | 32 |
| 68 | 4 | 3 | 3 | 4 | 3 | 2 | 3 | 4 | 4 | 2 | 32 |
| 69 | 4 | 3 | 3 | 4 | 3 | 2 | 3 | 4 | 4 | 2 | 32 |
| 70 | 4 | 3 | 3 | 4 | 3 | 2 | 3 | 4 | 4 | 2 | 32 |
| 71 | 3 | 2 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 1 | 26 |
| 72 | 3 | 2 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 1 | 26 |
| 73 | 3 | 2 | 3 | 3 | 3 | 2 | 2 | 3 | 3 | 1 | 26 |
| 74 | 3 | 2 | 3 | 3 | 3 | 2 | 2 | 3 | 3 | 1 | 26 |
| 75 | 3 | 2 | 3 | 3 | 3 | 2 | 2 | 2 | 3 | 1 | 24 |
| 76 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 3 | 1 | 22 |
| 77 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 3 | 1 | 22 |
| 78 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 19 |
| 79 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 19 |
| 80 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 19 |
|  | ∑X2 | | | | | | | | | | 3159 |

Sumber : Data PenelitianDiolah (2019)

**Tabulasi Data VariabelVolume Penjualan (Y)**

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **No Respinden** | **Nomor Item Pernyataan** | | | | | | | | | | **Jumlah** |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 1 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 2 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 3 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 6 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 7 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 8 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 9 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 10 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 11 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 12 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 13 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 14 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 15 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 16 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 49 |
| 17 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 49 |
| 18 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 49 |
| 19 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 49 |
| 20 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 49 |
| 21 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 46 |
| 22 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 46 |
| 23 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 46 |
| 24 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 46 |
| 25 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 46 |
| 26 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 46 |
| 27 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 46 |
| 28 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 46 |
| 29 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 46 |
| 30 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 46 |
| 31 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 43 |
| 32 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 43 |
| 33 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 43 |
| 34 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 43 |
| 35 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 43 |
| 36 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 43 |
| 37 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 43 |
| 38 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 43 |
| 39 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 43 |
| 40 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 43 |
| 41 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 41 |
| 42 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 41 |
| 43 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 41 |
| 44 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 41 |
| 45 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 41 |
| 46 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 41 |
| 47 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 41 |
| 48 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 41 |
| 49 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 41 |
| 50 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 41 |
| 51 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 39 |
| 52 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 39 |
| 53 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 39 |
| 54 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 39 |
| 55 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 39 |
| 56 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 39 |
| 57 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 39 |
| 58 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 39 |
| 59 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 39 |
| 60 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 39 |
| 61 | 4 | 4 | 4 | 2 | 4 | 2 | 4 | 4 | 4 | 2 | 34 |
| 62 | 4 | 4 | 4 | 2 | 4 | 2 | 4 | 4 | 4 | 2 | 34 |
| 63 | 4 | 4 | 4 | 2 | 4 | 2 | 4 | 4 | 4 | 2 | 34 |
| 64 | 4 | 4 | 4 | 2 | 4 | 2 | 4 | 4 | 4 | 2 | 34 |
| 65 | 4 | 4 | 4 | 2 | 4 | 2 | 4 | 4 | 4 | 2 | 34 |
| 66 | 4 | 4 | 4 | 2 | 4 | 2 | 4 | 4 | 4 | 2 | 34 |
| 67 | 4 | 4 | 4 | 2 | 4 | 2 | 4 | 4 | 4 | 2 | 34 |
| 68 | 4 | 4 | 4 | 2 | 4 | 2 | 4 | 4 | 4 | 2 | 34 |
| 69 | 4 | 4 | 4 | 2 | 4 | 2 | 4 | 4 | 4 | 2 | 34 |
| 70 | 4 | 4 | 4 | 2 | 4 | 2 | 4 | 4 | 4 | 2 | 34 |
| 71 | 3 | 3 | 4 | 2 | 2 | 2 | 3 | 3 | 4 | 2 | 28 |
| 72 | 3 | 3 | 4 | 2 | 2 | 2 | 3 | 3 | 4 | 2 | 28 |
| 73 | 3 | 3 | 4 | 2 | 2 | 2 | 3 | 3 | 4 | 2 | 28 |
| 74 | 2 | 3 | 4 | 2 | 2 | 2 | 3 | 3 | 4 | 2 | 27 |
| 75 | 2 | 2 | 4 | 2 | 2 | 2 | 2 | 3 | 4 | 2 | 25 |
| 76 | 2 | 2 | 3 | 1 | 2 | 1 | 2 | 3 | 2 | 1 | 19 |
| 77 | 2 | 2 | 3 | 1 | 2 | 1 | 2 | 3 | 2 | 1 | 19 |
| 78 | 2 | 2 | 3 | 1 | 1 | 1 | 2 | 3 | 2 | 1 | 18 |
| 79 | 2 | 2 | 2 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 15 |
| 80 | 2 | 2 | 2 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 15 |
|  | ∑Y | | | | | | | | | | 3247 |

Sumber : Data PenelitianDiolah (2019)

**JumlahTabulasi Data Variabel X1dan Y**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| NO | X1 | Y | X12 | X1 . Y | Y2 |
| 1 | 50 | 50 | 2500 | 2500 | 2500 |
| 2 | 50 | 50 | 2500 | 2500 | 2500 |
| 3 | 49 | 50 | 2401 | 2450 | 2500 |
| 4 | 49 | 50 | 2401 | 2450 | 2500 |
| 5 | 49 | 50 | 2401 | 2450 | 2500 |
| 6 | 47 | 50 | 2209 | 2350 | 2500 |
| 7 | 47 | 50 | 2209 | 2350 | 2500 |
| 8 | 47 | 50 | 2209 | 2350 | 2500 |
| 9 | 47 | 50 | 2209 | 2350 | 2500 |
| 10 | 47 | 50 | 2209 | 2350 | 2500 |
| 11 | 47 | 50 | 2209 | 2350 | 2500 |
| 12 | 47 | 50 | 2209 | 2350 | 2500 |
| 13 | 45 | 50 | 2205 | 2250 | 2500 |
| 14 | 45 | 50 | 2205 | 2250 | 2500 |
| 15 | 45 | 50 | 2205 | 2250 | 2500 |
| 16 | 45 | 49 | 2205 | 2205 | 2401 |
| 17 | 45 | 49 | 2205 | 2205 | 2401 |
| 18 | 45 | 49 | 2205 | 2205 | 2401 |
| 19 | 45 | 49 | 2205 | 2205 | 2401 |
| 20 | 45 | 49 | 2205 | 2205 | 2401 |
| 21 | 41 | 46 | 1681 | 1886 | 2116 |
| 22 | 41 | 46 | 1681 | 1886 | 2116 |
| 23 | 41 | 46 | 1681 | 1886 | 2116 |
| 24 | 41 | 46 | 1681 | 1886 | 2116 |
| 25 | 41 | 46 | 1681 | 1886 | 2116 |
| 26 | 39 | 46 | 1521 | 1794 | 2116 |
| 27 | 39 | 46 | 1521 | 1794 | 2116 |
| 28 | 39 | 46 | 1521 | 1794 | 2116 |
| 29 | 39 | 46 | 1521 | 1794 | 2116 |
| 30 | 39 | 46 | 1521 | 1794 | 2116 |
| 31 | 39 | 43 | 1521 | 1667 | 1849 |
| 32 | 39 | 43 | 1521 | 1667 | 1849 |
| 33 | 39 | 43 | 1521 | 1667 | 1849 |
| 34 | 39 | 43 | 1521 | 1667 | 1849 |
| 35 | 39 | 43 | 1521 | 1667 | 1849 |
| 36 | 39 | 43 | 1521 | 1667 | 1849 |
| 37 | 39 | 43 | 1521 | 1667 | 1849 |
| 38 | 39 | 43 | 1521 | 1667 | 1849 |
| 39 | 39 | 43 | 1521 | 1667 | 1849 |
| 40 | 39 | 43 | 1521 | 1667 | 1849 |
| 41 | 39 | 41 | 1521 | 1599 | 1681 |
| 42 | 39 | 41 | 1521 | 1599 | 1681 |
| 43 | 39 | 41 | 1521 | 1599 | 1681 |
| 44 | 39 | 41 | 1521 | 1599 | 1681 |
| 45 | 39 | 41 | 1521 | 1599 | 1681 |
| 46 | 39 | 41 | 1521 | 1599 | 1681 |
| 47 | 39 | 41 | 1521 | 1599 | 1681 |
| 48 | 39 | 41 | 1521 | 1599 | 1681 |
| 49 | 39 | 41 | 1521 | 1599 | 1681 |
| 50 | 39 | 41 | 1521 | 1599 | 1681 |
| 51 | 37 | 39 | 1369 | 1443 | 1521 |
| 52 | 37 | 39 | 1369 | 1443 | 1521 |
| 53 | 37 | 39 | 1369 | 1443 | 1521 |
| 54 | 37 | 39 | 1369 | 1443 | 1521 |
| 55 | 37 | 39 | 1369 | 1443 | 1521 |
| 56 | 32 | 39 | 1024 | 1248 | 1521 |
| 57 | 32 | 39 | 1024 | 1248 | 1521 |
| 58 | 32 | 39 | 1024 | 1248 | 1521 |
| 59 | 32 | 39 | 1024 | 1248 | 1521 |
| 60 | 32 | 39 | 1024 | 1248 | 1521 |
| 61 | 31 | 34 | 961 | 1054 | 1156 |
| 62 | 31 | 34 | 961 | 1054 | 1156 |
| 63 | 31 | 34 | 961 | 1054 | 1156 |
| 64 | 31 | 34 | 961 | 1054 | 1156 |
| 65 | 31 | 34 | 961 | 1054 | 1156 |
| 66 | 27 | 34 | 729 | 918 | 1156 |
| 67 | 27 | 34 | 729 | 918 | 1156 |
| 68 | 27 | 34 | 729 | 918 | 1156 |
| 69 | 27 | 34 | 729 | 918 | 1156 |
| 70 | 27 | 34 | 729 | 918 | 1156 |
| 71 | 24 | 28 | 576 | 672 | 784 |
| 72 | 24 | 28 | 576 | 672 | 784 |
| 73 | 24 | 28 | 576 | 672 | 784 |
| 74 | 23 | 27 | 529 | 621 | 729 |
| 75 | 23 | 25 | 529 | 574 | 625 |
| 76 | 21 | 19 | 441 | 399 | 361 |
| 77 | 21 | 19 | 441 | 399 | 361 |
| 78 | 21 | 18 | 441 | 378 | 324 |
| 79 | 20 | 15 | 400 | 300 | 225 |
| 80 | 20 | 15 | 400 | 300 | 225 |
|  | ∑X1=2972 | ∑Y=3247 | ∑ X12=117040 | ∑ X1.Y=125937 | ∑Y2=137937 |

**JumlahTabulasi Data Variabel X2 Dan Y**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| NO | X2 | Y | X22 | X2 . Y | Y2 |
| 1 | 50 | 50 | 2500 | 2500 | 2500 |
| 2 | 50 | 50 | 2500 | 2500 | 2500 |
| 3 | 50 | 50 | 2500 | 2500 | 2500 |
| 4 | 50 | 50 | 2500 | 2500 | 2500 |
| 5 | 50 | 50 | 2500 | 2500 | 2500 |
| 6 | 50 | 50 | 2500 | 2500 | 2500 |
| 7 | 50 | 50 | 2500 | 2500 | 2500 |
| 8 | 50 | 50 | 2500 | 2500 | 2500 |
| 9 | 50 | 50 | 2500 | 2500 | 2500 |
| 10 | 50 | 50 | 2500 | 2500 | 2500 |
| 11 | 49 | 50 | 2401 | 2450 | 2500 |
| 12 | 49 | 50 | 2401 | 2450 | 2500 |
| 13 | 49 | 50 | 2401 | 2450 | 2500 |
| 14 | 49 | 50 | 2401 | 2450 | 2500 |
| 15 | 49 | 50 | 2401 | 2450 | 2500 |
| 16 | 49 | 49 | 2401 | 2401 | 2401 |
| 17 | 49 | 49 | 2401 | 2401 | 2401 |
| 18 | 49 | 49 | 2401 | 2401 | 2401 |
| 19 | 49 | 49 | 2401 | 2401 | 2401 |
| 20 | 49 | 49 | 2401 | 2401 | 2401 |
| 21 | 46 | 46 | 2116 | 2116 | 2116 |
| 22 | 46 | 46 | 2116 | 2116 | 2116 |
| 23 | 46 | 46 | 2116 | 2116 | 2116 |
| 24 | 46 | 46 | 2116 | 2116 | 2116 |
| 25 | 46 | 46 | 2116 | 2116 | 2116 |
| 26 | 43 | 46 | 1849 | 1978 | 2116 |
| 27 | 43 | 46 | 1849 | 1978 | 2116 |
| 28 | 43 | 46 | 1849 | 1978 | 2116 |
| 29 | 43 | 46 | 1849 | 1978 | 2116 |
| 30 | 43 | 46 | 1849 | 1978 | 2116 |
| 31 | 41 | 43 | 1681 | 1763 | 1849 |
| 32 | 41 | 43 | 1681 | 1763 | 1849 |
| 33 | 41 | 43 | 1681 | 1763 | 1849 |
| 34 | 41 | 43 | 1681 | 1763 | 1849 |
| 35 | 41 | 43 | 1681 | 1763 | 1849 |
| 36 | 41 | 43 | 1681 | 1763 | 1849 |
| 37 | 41 | 43 | 1681 | 1763 | 1849 |
| 38 | 41 | 43 | 1681 | 1763 | 1849 |
| 39 | 41 | 43 | 1681 | 1763 | 1849 |
| 40 | 41 | 43 | 1681 | 1763 | 1849 |
| 41 | 40 | 41 | 1600 | 1640 | 1681 |
| 42 | 40 | 41 | 1600 | 1640 | 1681 |
| 43 | 40 | 41 | 1600 | 1640 | 1681 |
| 44 | 40 | 41 | 1600 | 1640 | 1681 |
| 45 | 40 | 41 | 1600 | 1640 | 1681 |
| 46 | 40 | 41 | 1600 | 1640 | 1681 |
| 47 | 40 | 41 | 1600 | 1640 | 1681 |
| 48 | 40 | 41 | 1600 | 1640 | 1681 |
| 49 | 40 | 41 | 1600 | 1640 | 1681 |
| 50 | 40 | 41 | 1600 | 1640 | 1681 |
| 51 | 36 | 39 | 1296 | 1404 | 1521 |
| 52 | 36 | 39 | 1296 | 1404 | 1521 |
| 53 | 36 | 39 | 1296 | 1404 | 1521 |
| 54 | 36 | 39 | 1296 | 1404 | 1521 |
| 55 | 36 | 39 | 1296 | 1404 | 1521 |
| 56 | 36 | 39 | 1296 | 1404 | 1521 |
| 57 | 36 | 39 | 1296 | 1404 | 1521 |
| 58 | 36 | 39 | 1296 | 1404 | 1521 |
| 59 | 36 | 39 | 1296 | 1404 | 1521 |
| 60 | 36 | 39 | 1296 | 1404 | 1521 |
| 61 | 33 | 34 | 1089 | 1122 | 1156 |
| 62 | 33 | 34 | 1089 | 1122 | 1156 |
| 63 | 33 | 34 | 1089 | 1122 | 1156 |
| 64 | 33 | 34 | 1089 | 1122 | 1156 |
| 65 | 33 | 34 | 1089 | 1122 | 1156 |
| 66 | 32 | 34 | 1024 | 1088 | 1156 |
| 67 | 32 | 34 | 1024 | 1088 | 1156 |
| 68 | 32 | 34 | 1024 | 1088 | 1156 |
| 69 | 32 | 34 | 1024 | 1088 | 1156 |
| 70 | 32 | 34 | 1024 | 1088 | 1156 |
| 71 | 26 | 28 | 676 | 728 | 784 |
| 72 | 26 | 28 | 676 | 728 | 784 |
| 73 | 26 | 28 | 676 | 728 | 784 |
| 74 | 26 | 27 | 676 | 702 | 729 |
| 75 | 24 | 25 | 576 | 600 | 625 |
| 76 | 22 | 19 | 484 | 418 | 361 |
| 77 | 22 | 19 | 484 | 418 | 361 |
| 78 | 19 | 18 | 304 | 342 | 324 |
| 79 | 19 | 15 | 304 | 285 | 225 |
| 80 | 19 | 15 | 304 | 285 | 225 |
|  | ∑X2=3159 | ∑Y=3247 | ∑ X22=130330 | ∑ X2.Y=134079 | ∑Y2=137937 |

**JumlahTabulasi Data Variabel X1 Dan X2**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| NO | X1 | X2 | X12 | X22 | X2 . X1 |
| 1 | 50 | 50 | 2500 | 2500 | 2500 |
| 2 | 50 | 50 | 2500 | 2500 | 2500 |
| 3 | 49 | 50 | 2401 | 2500 | 2450 |
| 4 | 49 | 50 | 2401 | 2500 | 2450 |
| 5 | 49 | 50 | 2401 | 2500 | 2450 |
| 6 | 47 | 50 | 2209 | 2500 | 2350 |
| 7 | 47 | 50 | 2209 | 2500 | 2350 |
| 8 | 47 | 50 | 2209 | 2500 | 2350 |
| 9 | 47 | 50 | 2209 | 2500 | 2350 |
| 10 | 47 | 50 | 2209 | 2500 | 2350 |
| 11 | 47 | 49 | 2209 | 2401 | 2303 |
| 12 | 47 | 49 | 2209 | 2401 | 2303 |
| 13 | 45 | 49 | 2205 | 2401 | 2205 |
| 14 | 45 | 49 | 2205 | 2401 | 2205 |
| 15 | 45 | 49 | 2205 | 2401 | 2205 |
| 16 | 45 | 49 | 2205 | 2401 | 2205 |
| 17 | 45 | 49 | 2205 | 2401 | 2205 |
| 18 | 45 | 49 | 2205 | 2401 | 2205 |
| 19 | 45 | 49 | 2205 | 2401 | 2205 |
| 20 | 45 | 49 | 2205 | 2401 | 2205 |
| 21 | 41 | 46 | 1681 | 2116 | 1763 |
| 22 | 41 | 46 | 1681 | 2116 | 1763 |
| 23 | 41 | 46 | 1681 | 2116 | 1763 |
| 24 | 41 | 46 | 1681 | 2116 | 1763 |
| 25 | 41 | 46 | 1681 | 2116 | 1763 |
| 26 | 39 | 43 | 1521 | 1849 | 1677 |
| 27 | 39 | 43 | 1521 | 1849 | 1677 |
| 28 | 39 | 43 | 1521 | 1849 | 1677 |
| 29 | 39 | 43 | 1521 | 1849 | 1677 |
| 30 | 39 | 43 | 1521 | 1849 | 1677 |
| 31 | 39 | 41 | 1521 | 1681 | 1599 |
| 32 | 39 | 41 | 1521 | 1681 | 1599 |
| 33 | 39 | 41 | 1521 | 1681 | 1599 |
| 34 | 39 | 41 | 1521 | 1681 | 1599 |
| 35 | 39 | 41 | 1521 | 1681 | 1599 |
| 36 | 39 | 41 | 1521 | 1681 | 1599 |
| 37 | 39 | 41 | 1521 | 1681 | 1599 |
| 38 | 39 | 41 | 1521 | 1681 | 1599 |
| 39 | 39 | 41 | 1521 | 1681 | 1599 |
| 40 | 39 | 41 | 1521 | 1681 | 1599 |
| 41 | 39 | 40 | 1521 | 1600 | 1560 |
| 42 | 39 | 40 | 1521 | 1600 | 1560 |
| 43 | 39 | 40 | 1521 | 1600 | 1560 |
| 44 | 39 | 40 | 1521 | 1600 | 1560 |
| 45 | 39 | 40 | 1521 | 1600 | 1560 |
| 46 | 39 | 40 | 1521 | 1600 | 1560 |
| 47 | 39 | 40 | 1521 | 1600 | 1560 |
| 48 | 39 | 40 | 1521 | 1600 | 1560 |
| 49 | 39 | 40 | 1521 | 1600 | 1560 |
| 50 | 39 | 40 | 1521 | 1600 | 1560 |
| 51 | 37 | 36 | 1369 | 1296 | 1332 |
| 52 | 37 | 36 | 1369 | 1296 | 1332 |
| 53 | 37 | 36 | 1369 | 1296 | 1332 |
| 54 | 37 | 36 | 1369 | 1296 | 1332 |
| 55 | 37 | 36 | 1369 | 1296 | 1332 |
| 56 | 32 | 36 | 1024 | 1296 | 1152 |
| 57 | 32 | 36 | 1024 | 1296 | 1152 |
| 58 | 32 | 36 | 1024 | 1296 | 1152 |
| 59 | 32 | 36 | 1024 | 1296 | 1152 |
| 60 | 32 | 36 | 1024 | 1296 | 1152 |
| 61 | 31 | 33 | 961 | 1089 | 1023 |
| 62 | 31 | 33 | 961 | 1089 | 1023 |
| 63 | 31 | 33 | 961 | 1089 | 1023 |
| 64 | 31 | 33 | 961 | 1089 | 1023 |
| 65 | 31 | 33 | 961 | 1089 | 1023 |
| 66 | 27 | 32 | 729 | 1024 | 864 |
| 67 | 27 | 32 | 729 | 1024 | 864 |
| 68 | 27 | 32 | 729 | 1024 | 864 |
| 69 | 27 | 32 | 729 | 1024 | 864 |
| 70 | 27 | 32 | 729 | 1024 | 864 |
| 71 | 24 | 26 | 576 | 676 | 624 |
| 72 | 24 | 26 | 576 | 676 | 624 |
| 73 | 24 | 26 | 576 | 676 | 624 |
| 74 | 23 | 26 | 529 | 676 | 598 |
| 75 | 23 | 24 | 529 | 576 | 552 |
| 76 | 21 | 22 | 441 | 484 | 462 |
| 77 | 21 | 22 | 441 | 484 | 462 |
| 78 | 21 | 19 | 441 | 304 | 399 |
| 79 | 20 | 19 | 400 | 304 | 380 |
| 80 | 20 | 19 | 400 | 304 | 380 |
|  | ∑X1=2972 | ∑X2=3159 | ∑ X12=117040 | ∑ X22=130330 | X2.X1=122046 |